# **COMPREHENSIVE ANNUAL FINANCIAL REPORT**

FOR THE FISCAL YEAR ENDED JUNE 30, 2017

Prepared by: Rolando A. Hernandez Director of Finance

> Submitted By: Sylvia Redic City Manager

# COMPREHENSIVE ANNUAL FINANCIAL REPORT FOR THE FISCAL YEAR ENDED JUNE 30, 2017

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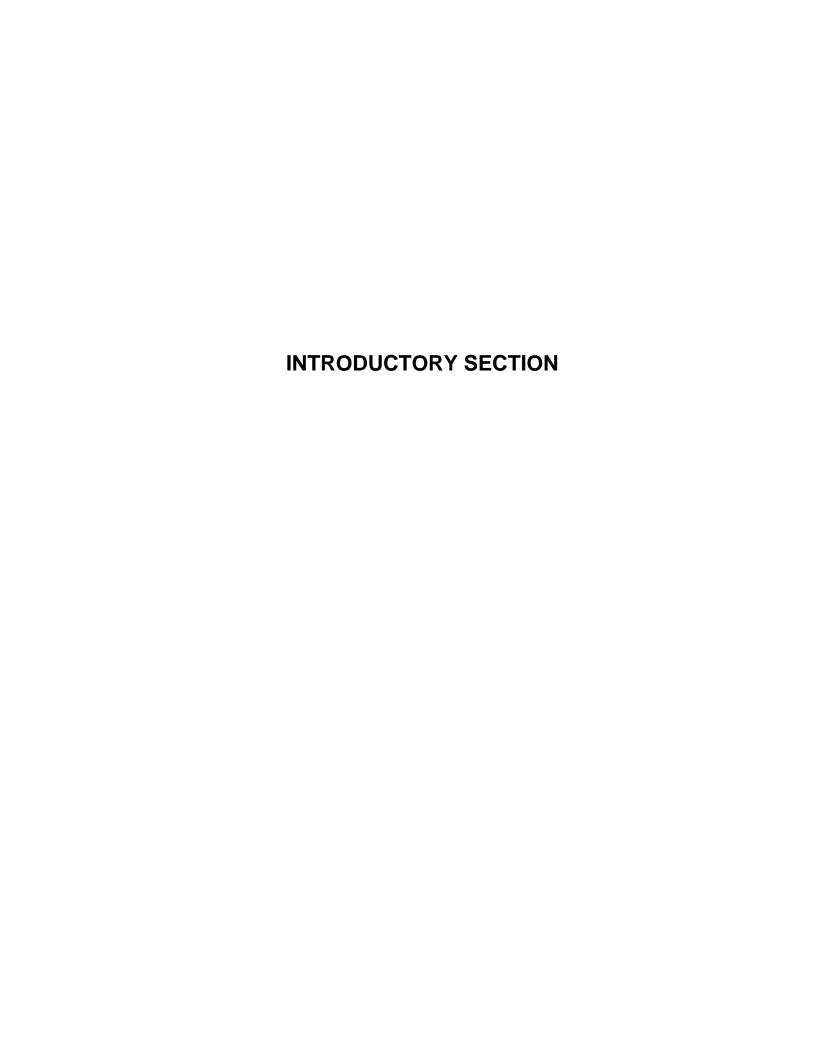
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#### LETTER OF TRANSMITTAL

April 11, 2018

The Citizens of the City of Morrow, Georgia
The Honorable Mayor and Members of the City Council of the City of Morrow, Georgia

#### Ladies and Gentlemen:

I would like to present to you the Comprehensive Annual Financial Report (CAFR) of the City of Morrow, Georgia, for the fiscal year ended June 30, 2017. In doing so, the City complies with State of Georgia's O.C.G.A. Section 36-81-7 which requires the governing authority of each unit of local government having a population in excess of 1,500 persons according to the latest estimate of population by the U.S. Bureau of the Census or expenditures of \$300,000 or more shall provide for and cause to be made an annual audit of the financial affairs and transactions of all funds and activities of the local government for each fiscal year. The CAFR also satisfies the requirements of Section 6.30 of the City's charter which calls for an annual independent audit of all City accounts, funds and financial transactions by a certified public accountant selected by the City Council.

This report consists of management's representations concerning the operations and financial condition of the City of Morrow, Georgia. Consequently, management assumes full responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures. To provide a reasonable basis for making these representations, management of the City has established a comprehensive internal control network that is designed both to protect its assets from loss, theft or misuse, and to compile sufficient reliable information for the preparation of the City of Morrow's financial statements in conformity with generally accepted accounting principles (GAAP).

Because the cost of internal controls should not outweigh their benefits, the City's comprehensive framework of internal controls has been designed to provide reasonable, rather than absolute assurance, that the financial statements will be free from material misstatements. To the best of our knowledge and belief, the enclosed data are accurate in all material respects and are reported in a manner designed to present fairly the financial position and results of operations of the City as measured by the financial activities of its various funds. All disclosures necessary to enable the reader to gain a reasonable understanding of the City's financial activities have been included.

The Comprehensive Annual Financial Report is written to be used and understood by a broad array of people. It is presented in three sections:

#### 1) INTRODUCTORY SECTION

The introductory section, which is unaudited, includes this letter of transmittal, the City's organizational chart, a listing of the City's principal officials, and the Government Finance Officers Association's Certificate of Achievement for Excellence in Financial Reporting for Fiscal Year Ended June 30, 2016.

#### 2) FINANCIAL SECTION

The financial section includes the general purpose financial statements and schedules, management discussion and analysis (MD&A), as well as the independent auditors' report on these financial statements and additional information pertaining to individual funds and account groups.

#### 3) STATISTICAL SECTION

The statistical section includes pertinent financial and economic data indicating trends generally presented on a multiyear basis.

The Management's Discussion and Analysis (MD&A) immediately follows the independent auditor's report and provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A, which can be found on pages 4 through 16 of this financial report, complements this letter of transmittal and should be read in conjunction with it.

The data in the report is believed to be accurate in all material respects and conforms substantially with the standards of the Government Finance Officers Association (GFOA) program for the Certificate of Achievement for Excellence in Financial Reporting. All necessary disclosures have been included in order to enable the reader to gain the maximum understanding of the City's financial activity.

#### **INDEPENDENT AUDIT**

Georgia statutes and law require cities to have an audit performed annually by an independent certified public accountant. The City of Morrow's financial statements have been audited by Mauldin & Jenkins, Certified Public Accountants, LLC. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the City's financial statements for the fiscal year ended June 30, 2017, are fairly presented in conformity with GAAP. The independent auditor's report is presented in the first component of the financial section of this report and can be found on pages 1 through 3.

#### Single Audit

The City of Morrow is not required to undergo an annual Single Audit in conformity with the provisions of the U.S. Office of Management and Budget's circular, "Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards". During FY 2017, the City of Morrow did not reach the threshold level of \$750,000 of federal awards expenditures which requires single audit presentation. Therefore, a single audit is not included in this report.

#### Management Discussion & Analysis

In accordance with GAAP, this Comprehensive Annual Financial Report (CAFR) includes a narrative introduction from management that provides an overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The City's MD&A can be found immediately following the report of the independent auditors. The remainder of this letter provides an overview of local economic conditions and some of the City's current and future initiatives.

#### **THE PROFILE OF GOVERNMENT**

The City of Morrow, incorporated in 1943, is located in Clayton County, GA, approximately 10 miles south of Atlanta's Hartsfield-Jackson International Airport. According to the 2010 Census, the City has a residential population of 6,445 (an increase of 32% over the 2000 Census) and Clayton County has a population of 259,424, which contributes to the 70,000 plus visitors who find themselves in the City of Morrow on a daily basis.

Morrow operates under the Council/City Manager form of government. The City of Morrow is empowered to levy a property tax on both real and personal properties located within its boundaries. It is also empowered by the State to extend its corporate limits by annexation, which occurs periodically when deemed appropriate by the governing Council.

Policy making and legislative authority are vested in the governing council, which consists of a Mayor and four Council members. The governing council is responsible, among other things, for passing ordinances, adopting budgets, appointing committees, and hiring both the City Manager and legal counsel and confirming appointments of the various department heads. The Council members are elected on a non-partisan basis, and serve staggered four year terms. Elections are held every two years, with the Mayor and two Council members on one cycle and the other two Council members on the next cycle.

The City Manager is responsible for carrying out the day-to-day operations of government and for nominating the heads of the various departments. The City's organization includes six major departments: Administration, Administrative Support Services, Fire, Police, Public Works and Services, and Planning & Economic Development. The City Manager is appointed by the Mayor and Council to directly supervise these departments. The City provides many services to Morrow's residents and visitors, including police and fire protection, emergency medical services, parks and pedestrian path systems, code enforcement, public works, sanitation, and planning economic development services. Each of the service areas function as departments of the City and therefore are included as an integral part of the City's financial statements.

The annual operating budget serves as the foundation for the City of Morrow's financial planning and control. The annual budget process begins with preliminary budget discussions as early as January and meetings are held regularly with the Mayor, Council, City Manager, and Department Heads to reach a proposed draft budget on or about March 9<sup>th</sup>. The Mayor and Council, City Manager, and Department Heads are involved in the budget development from start to finish.

The City Council is required to hold public hearings on the proposed budget and to adopt a final budget no later than June 30 (the close of the City's fiscal year). The annual budget is prepared by fund, function, and department: for example: General Fund, Public Safety, and Police Department. Budgets are adopted at the Department level as required by the City Charter, so Directors are not required to make transfers between individual object code accounts. Appropriations transfers between Departments are not allowed, except by specific action of the City Council.

Budget to actual comparisons are provided in this report for each individual fund for which an appropriated budget has been adopted except for the Proprietary Funds. For the General Fund, this comparison extends to the department level. Budget-to-actual comparisons for all governmental funds are presented in the Financial Section of the financial statements.

#### **ECONOMIC FACTORS AFFECTING FINANCIAL CONDITION**

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment in which the City operates. The City of Morrow's local economy has primarily been driven by a predominantly retail business sector. With a major regional retail mall located within the city limits, the City continues to cope with the changing financial environment.

Locally success is happening incrementally through a hands-on approach to economic development through relationship building and the connection to local developers as well as the pursuit of national brands. In recent years, we have seen many major retail store closings due to national retailer's weak balance sheets and changes in their business strategies. Despite this, we continue to see a modest increase in commercial activity, occupational tax and sales tax revenues. Southlake Mall continues to strengthen its place in the retail environment by adding H&M and Forever 21 to their mix, two very strong retailers in today's market.

The City of Morrow continues to work with the Georgia Department of Transportation to improve and maintain the Interchange at Exit 233. This partnership includes a Gateway grant which will enable the city to improve the Interchange with landscaping to create a visually inviting exit. The city will also work to install signage to help identify themselves to the 160,000 cars that travel through this city on Interstate 75 each day.

The Fort Gillem redevelopment project in neighboring Forest Park continues to attract new larger developments that will positively affect the Hwy 54 corridor with travelers, customers, and workers. The cities of Forest Park and Lake City have had major changes in leadership that may translate in to new and exciting decisions regarding development and pedestrian facilities. Strengthening the Hwy 54 corridor beyond the city limits of Morrow will help Morrow itself gain momentum when attracting new home owners, businesses, and visitors.

The Clayton County Development Authority, whose office is located within the City of Morrow, is working to select a new Economic Developer for the county. The City of Morrow pays close attention to the players outside the city that still very much affect what happens within the city. This selection will be important to all of us and we look forward to building a strong professional relationship with the new Economic Developer who can help us leverage our assets on a larger scale.

On the north end of Clayton County, not far from Morrow's city limits is the Mountain View Redevelopment Area. The area is in excess of 900 acres, and will enjoy \$50,000,000 of investment from the county to realign the travel corridors in a way that promotes development connected to and travel in and around the world's busiest airport. This area enhances an already global business hub which is serviced by MARTA and Norfolk Southern, but in such a way that opens opportunities for Clayton County and the cities within Clayton County.

Hartsfield-Jackson International Airport with access to Interstate 75 is located within 10 minutes of the City of Morrow. The airport serves as an important economic engine for the south side of Atlanta and continues to add value to the area for new development. Continued interests and investments in and around the airport have led to new Community Improvement Districts and a plan for a new Airport City through the Atlanta *Aerotropolis* which will include hotels, office space, and travel plaza adjacent to the airport.

The closing of long-standing Turner Field has opened an opportunity for the expansion of Georgia State University's fledgling football program, "Go Panthers"! This initiative is leading to expanded ideas for mixed use development all around the former Braves Stadium.

The City of Morrow has traditionally produced a conservative budget and this has been extremely beneficial in the current economic market. We take very seriously our responsibility to respond to our financial obligations in a way that demonstrates our good stewardship. Our work environment continues to strengthen as we promote an environment of collaboration and mutual benefit. We believe in the opportunities our city offers to a homeowner or new business and we understand that it will take a thoughtful and deliberate approach to help others see those opportunities too. New restaurants along the Mt. Zion corridor, conversations with potential hoteliers, stronger relationships with our development partners in the county are all evidence that our work is paying off. We believe Georgia and the City of Morrow are seeing a positive growth in our economies, both in big business and local business.

#### **MAJOR INITIATIVES**

During 2017, the City of Morrow achieved significant accomplishments that will have positive impacts on our City's continued economic growth and development:

#### Strategic Stakeholder Relationship Building Efforts

- Continued to support Arts Clayton in order to strengthen the Art presence in Morrow;
- Work with Art Committee to promote more public art, including the decision to paint a mural on city hall;
- Partner with the Chamber of Commerce to host their annual Shrimp-fest next year;
- Continue to partner with MARTA and lead discussions about the expansion of rail in Clayton County;
- Participate more regularly in Board of Commissioners Meetings; and Work to identify way to support Reynolds
   Nature Preserve an asset to our community that needs more partnering;
- Continue the hands-on approach to business development; and Reorganizing the Destination Marketing
   Organizations that work with the Morrow Center and city marketing;
- Tap into information and resources offered through Georgia Power Company;
- Entertain the possibility of annexing all of Clayton State into the City of Morrow for consistent services, continue to work with the Clayton State Police Chief and continue to connect with students for volunteering opportunities;
- Work closely with other city managers and county operating officer for a more collaborative success;
- Working with Lake City and Clayton County to complete a Community Improvement District feasibility study;
- Work with Vietnamese Leadership groups and the Georgia Vietnamese American Chamber of Commerce to present Morrow's first annual Lunar New Year and the crowning of a Ms. Morrow; and
- Meeting with International Leaders from all over the metro area to increase our presence as an International City celebrating the multiple cultures that have chosen Morrow as home.

#### Infrastructure Developments

- Landscaping of Exit 233 off Interstate 75;
- Maintenance of the wooden boardwalks on the Pedestrian Path System;
- Enhancing the neighborhood entrances with re-staining brick pavers;
- Georgia Department of Transportation working to improve various aspects of safety and traffic flow including lane shifts, barricades, lighting, and future pedestrian improvements;
- Working to defeat legislation that would negatively impact our right of ways by deregulating fiber optics;
- Completed new LED lights in residential neighborhoods;
- Approved the demolition of a residential house on a property along Reynolds Road;
- Working to maximize the use of SPLOST funding through critical project selection; and
- Working to upgrade existing plaza park at city hall and to install a new patio park at city hall.

#### Service Enhancements

- Offer face to face meetings with any business owner to discuss the details of their permits, code requirements;
   variance, and conditional use applications;
- Encouraging new participation on our Boards;
- Restructuring of the Fire Department to ensure service levels remain constant while eliminating the top heavy management positions;
- Working to develop incentives through retirement for recruitment of public safety personnel;
- Working closely with the court, police department, fire marshal, and code enforcement to bring Days Inn into compliance with all life safety codes;
- Encouraging all personnel at all levels to attend training and professional development;
- Adding a personal level of outreach to those businesses victimized by crime and using trending data to catch repeat offenders;
- Exploring social media and determining if more is necessary for our city;
- Neighborhood Watch, Neighbors Helping Neighbors, CERT, Pathway Partners, and other volunteer and service groups continue to add immeasurable value to our services and community engagement;
- Organizing, hosting, and promoting Health Fairs and Job Fairs for public benefit;
- Continuing to work with Retail Strategies to promote business development in our commercial areas;
- Perusing leads with our Commercial Real Estate Broker to determine potential interest in Morrow's commercial properties;
- Continuing to work with Civentum to promote and increase awareness of the Morrow Center;
- Adding billboards along Interstate 75 to our marketing efforts;
- Transferred election responsibilities to Clayton County; and
- Annual Certificate of Achievement for Excellence in Financial Reporting.

#### Planning Initiatives

- Finalizing content revisions of the sign code;
- Implemented mini quarterly retreats with Mayor and Council;
- Enhanced marketing to extol the assets of the City of Morrow;
- Time to consider new branding for the City of Morrow;
- Reorganizing of our DMO's;
- Working to hire a facilitator for a Strategic Planning process;
- Transportation study for intersection of Lake Harbin and Lake Harbin need enhancements for pedestrian safety;
- Greater communication with State Representatives and Senators for better leverage at the Capitol;
- Creating open channels of communication with new school superintendent; and
- Working with Clayton County and neighboring cities to explore connections through pedestrian path systems.

#### Funding Partnerships

- Department of Transportation: Transportation Enhancement Grant: Phase III of Jester's Creek Path System;
- Local Government Risk Management Services, Inc; Safety Grant: turnout gear and security upgrades;
- Georgia Department of Transportation; Local Maintenance & Improvement Grant: street paving;
- Fire Act Grant: purchase of new equipment and gear;
- Identify art grants through state channels;
- Community Development Block Grant opportunities: and
- Southlake Mall and BPSOS for job and health fairs.

Morrow understands that relationships are important. A changing environment sometimes calls for an amended approach. An approach where it is understood that every little thing has an impact on how the city is perceived; not only by residents, but by everyone who comes into the City. We will not succeed alone.

Our citizens are the priority but we cannot provide services without the tax revenue generated by our commercial entities. So we must consider their importance and needs as we develop our services and strategies. We must take a stand to prevent growth that does not add value to our City while doing everything we can to help businesses, families, visitors, stakeholders, partners, and neighbors thrive.

We have to keep our streets clean and safe, we have to create a brand that attracts people and businesses, and we have to strengthen our visibility to lure more people off the interstate and into our restaurants, gas stations, shops, and even homes. We have to make strategic moves and work for what we want; it will not happen accidentally. We have to remember that everyone's idea of what is "best" does not match – generations, gender, finances, cultural backgrounds all play a part in how we perceive what is best. In Morrow we must work to find a balance and bring value to the community in such a way that attracts a wide variety of individuals.

#### LONG TERM FINANCIAL PLANNING

#### Relevant Financial Policies and Practices

Throughout the year, the Finance Department administers and monitors the financial policies outlined by the City Council. These policies address fund balances, the use of one time revenues, budgeting, issuance of debt, purchasing and procurement, capital expenditures, cash and investment management, and accounting practices. In totality, these policies formulate the core criteria for which internal evaluations of performance occur. Each year during the annual budgeting planning and review, the Finance Officer is responsible for reporting and addressing the financial management of the policies and practices.

#### **Budgetary Controls**

In addition to internal controls, the City maintains budgetary controls. The objective of these budgetary controls is to assure compliance with the legal provisions embodied in the annual appropriated budget approved by the Morrow City Council. Activities of the General Fund and other Special Revenue Funds all appear in the City's annual appropriated budget. The level of budgetary control (being the level at which expenditures cannot legally exceed the appropriated amount) is established by departments within an individual fund.

As demonstrated by the statements and schedules included in the financial section of this report, the City continues to meet its responsibility for sound financial management.

#### Planning and Economic Development

Budget cuts alone will not make Morrow successful in terms of revenue versus expenditures. We must find ways to increase revenue and that means building a destination. Our destination may be for the traveler who is looking for a nice hotel and a bite to eat. Our destination may be for the family shopping for a new home, or a young professional wanting a cool place to live that is close to downtown Atlanta. Our destination may be for a logistics company looking for affordable rent but finding a place where the airport is easy to access. Our destination may be for a filming crew that needs some great shots and keeps the talent closer to home with only a 10 minute drive to the busiest passenger airport in the world. Our destination may be for a new kiosk at the mall or a new restaurant ready to serve the 260,000 hungry citizens of Clayton County.

The Planning and Economic Development Department of the City of Morrow must work to brand Morrow as a destination for all these and more. The partnerships with retail partners, DMO's, real estate brokers, established businesses, and new businesses will all have an important role in making this happen.

In order to brand Morrow as a destination we will have to address every issue from parking on the street, to kids out after dark, to signs in disrepair, to getting our story out - there is truly nothing that will not affect our ability to become a destination. Morrow continues to serve as the commercial heart of Clayton County. We have the only movie theater, the only regional mall, and we have more restaurants than other areas of the county. We are building on our strengths and working to deliberately attract businesses that will add value to our community and our commercial corridor.

We have seen some new business take root and work to come into Morrow. Recently we have welcomed Name Dae Mun, UHaul, Cycle Gear, H&M, Forever 21, Corshells, Las Trojas, Buster Brown, Planet Eyro, Fishers of Men, Children's Dentistry, and Ben's Mattress. Drury Inn and Hampton Inn have submitted for major renovations along with Rack Room Shoes, Macy's and Olive Garden.

The Morrow Fire Department has successfully achieved an ISO rating of 1, a rating which belongs to fewer than 20 departments in the State of Georgia. This is a testament to our service levels. The Police Department uses cutting edge philosophy and technology to address crime and crime prevention and we have launched a #notinMorrow campaign to help send the word that Morrow takes crime seriously.

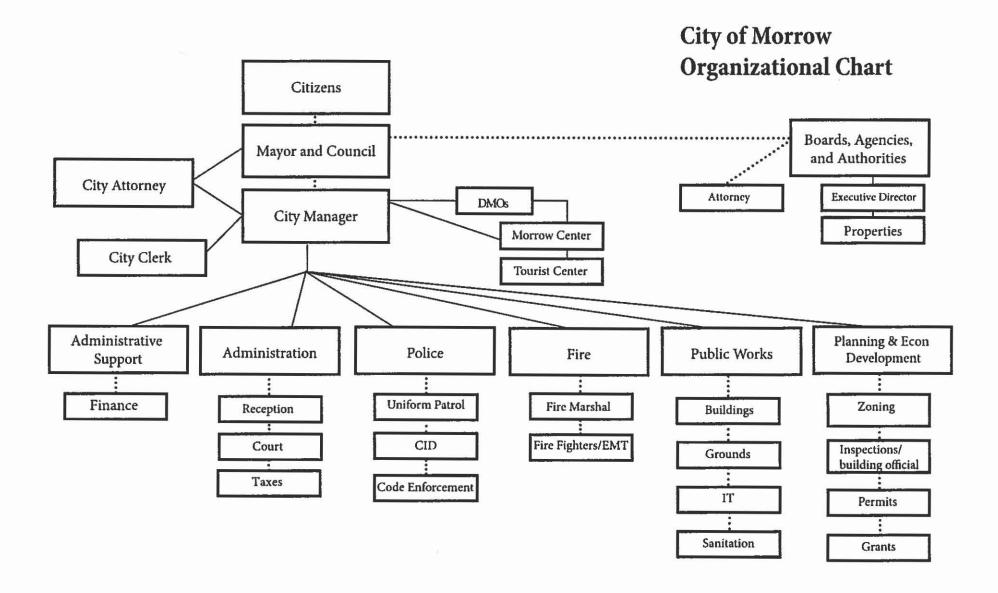
This is an exciting time to be in Morrow. We are changing our approach to business development, we are broadening our expectations and in regards to product, marketing, diversity, and public art, we are responding to what our citizens want and what our business community needs. Morrow is a great place to live, a great place to work, a great place to be and we will make every effort to keep it that way.

#### **ACKNOWLEDGEMENTS**

This report was produced through the dedication of the City's Finance department with cooperation from all city departments and our elected officials. I would like to thank the Finance Department staff, the City's department heads, other staff members, and our independent auditors, Mauldin & Jenkins, Certified Public Accountants, LLC, for their efforts and cooperation in preparation of these reports. Finally, I would like to thank the Mayor and City Council for their continued support, vision, guidance, and leadership pertaining to the financial affairs of this city.

Respectfully submitted,

Sylvia Redic City Manager



# PRINCIPAL OFFICIALS JUNE 30, 2017

#### **ELECTED OFFICIALS**

MayorJeffrey A. DeTarMayor Pro TemJeanell BridgesCouncil MemberLarry FergusonCouncil MemberChristopher MillsCouncil MemberHang Tran

#### **APPOINTED OFFICIALS**

City Manager Sylvia Redic
City Attorney Steve Fincher
Municipal Court Judge Ronald J. Freeman
Municipal Court Prosecutor Jerry Patrick

#### **PLANNING & ZONING BOARD**

ChairmanGilda HutchesonVice-ChairmanWayne CollinsBoard MemberJoyce Bean

Board Member Aaron I. Mauldin, P.E. Board Member Tamara Patridge

#### SUPERVISORY STAFF POSITIONS

City Clerk Yasmin Julio
Police Chief James Callaway
Fire Chief Roger Swint
Public Works Director Anou Sothsavath
Municipal Court Administrator Essie West
Finance Officer Vacant

#### **CONTRACTED PROFESSIONALS**

Mauldin & Jenkins, LLC



## Government Finance Officers Association

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

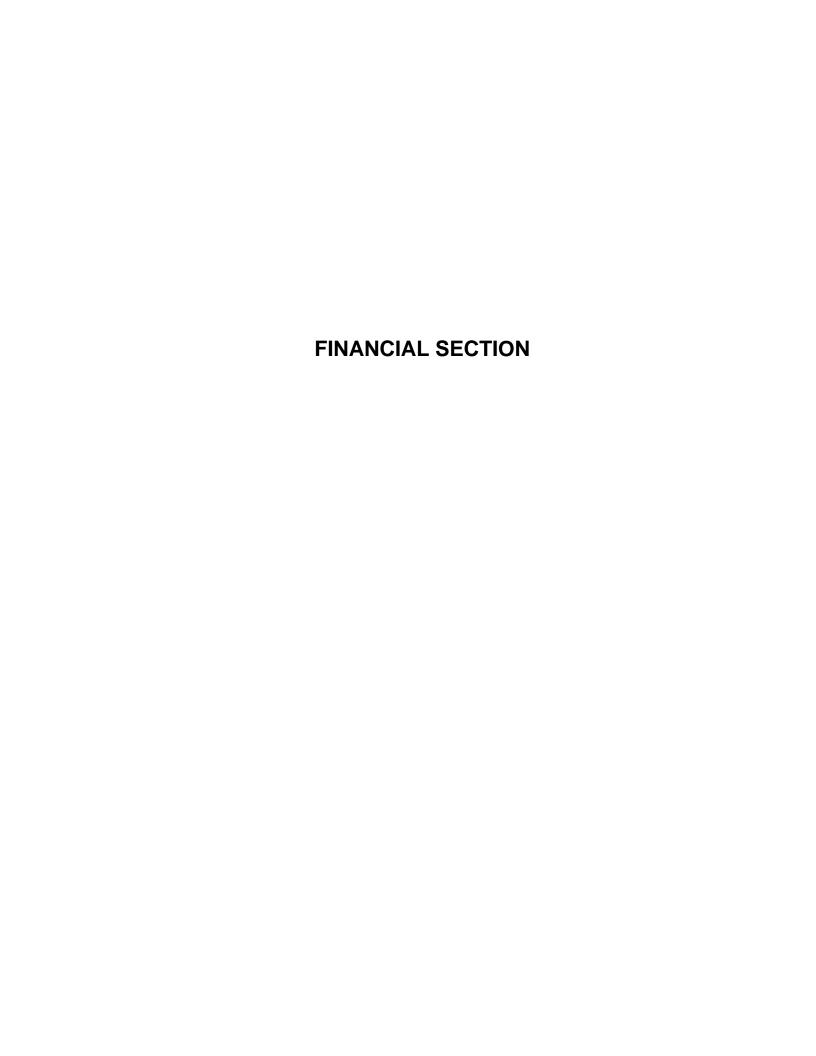
# City of Morrow Georgia

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2016

Christopher P. Morrill

Executive Director/CEO





## **INDEPENDENT AUDITOR'S REPORT**

To the Honorable Mayor and Members of the City Council Morrow, Georgia

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the **City of Morrow**, **Georgia** (the "City"), as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the City of Morrow, Georgia's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Morrow, Georgia as of June 30, 2017, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparisons for the General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis (on pages 4 through 16), the Schedule of Changes in the City's Net Pension Liability and Related Ratios (on page 58), and the Schedule of City Contributions (on page 59) be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements and schedules, and the statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements of the City. The accompanying schedule of expenditures of special purpose local option sales tax proceeds is presented for purposes of additional analysis as required by the Official Code of Georgia 48-8-121, and is not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements and schedules and the schedule of expenditures of special purpose local option sales tax proceeds are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements and schedules and the schedule of expenditures of special purpose local option sales tax proceeds are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 11, 2018, on our consideration of the City of Morrow, Georgia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City of Morrow, Georgia's internal control over financial reporting and compliance.

Mauldin & Jerkins, LLC

Macon, Georgia April 11, 2018

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the City of Morrow, we offer readers of the City of Morrow's financial statements this narrative overview and analysis of the financial activities of the City of Morrow for the fiscal year ended June 30, 2017. It is designed to give the reader an objective and easily readable analysis of the City's financial performance. The primary intent of this discussion and analysis is to look at the City's financial performance as a whole; readers should also review the letter of transmittal, notes to the basic financial statements, and the financial statements to enhance their understanding of the City's financial performance.

#### **Financial Highlights**

Key financial highlights for the Fiscal Year Ended June 30, 2017 are as follows:

- The assets of the City of Morrow exceeded its liabilities at the close of the fiscal year by \$23,499,809 (net position). Of this amount, \$5,802,431 (unrestricted net position) may be used to meet the City's ongoing obligations to its citizens and creditors.
- The City's total net position increased \$1,977,022 during the 2017 fiscal year. The majority of the increase can be directly attributed to the lack of expenditure activity in three of the City's funds. The fund balance of the 2014 Special Purpose Local Option Sales Tax (SPLOST) Capital Projects Fund increased by \$767,998 because the City postponed certain capital outlay expenditures. The City also entered into an Intergovernmental Agreement with Clayton County to consolidate the E-911 services. The fund balance of the Hotel/Motel Tax and Product Development Special Revenue Funds increased by \$81,277 and \$162,280, respectively. There are now two Destination Marketing Organizations, which work to promote Morrow and the Morrow Center.
- As of the close of the current fiscal year, the City of Morrow's governmental funds reported combined ending fund balances of \$12,248,328, an increase of \$2,216,320 in comparison to the prior year. Approximately 39% of this total amount, or \$4,802,962, is available for spending at the government's discretion (unassigned fund balance).
- At the end of the current fiscal year, the fund balance for the General Fund was \$8,526,114. The fund balance for the General Fund increased by \$1,294,073, or about 15%, during the current fiscal year.
- As of the close of the 2017 fiscal year, the combined fund balances for the two Special Purpose Local Option Sales Tax (SPLOST) Capital Project Funds was \$2,536,150, which was restricted for capital projects.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis are intended to serve as an introduction to the City of Morrow's basic financial statements. The City's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves. The statements are organized so the reader can understand the City of Morrow as a financial whole, or as an entire operating entity.

**Government-wide Financial Statements.** The government-wide financial statements are designed to provide readers with a broad overview of the City's finances, in a manner similar to a private-sector business.

The *Statement of Net Position* presents information on all the City's assets and liabilities, with the difference between the two reported as "net position". Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The Statement of Activities presents information showing how the City's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (government activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities).

In the Statement of Net Position and the Statement of Activities, the City has both governmental and business-type activities:

- Governmental Activities Most of the City's programs and services are reported here including general
  government, judicial, public safety, public works, and housing and development. Sales taxes, property
  taxes, occupation taxes, and fines and forfeitures finance most of these activities.
- Business-Type Activities The City charges fees to cover the services it provides related to sanitation services and the operation of the Morrow Conference Center. These activities are reported as businesstype activities under proprietary funds.

The government-wide financial statements can be found on pages 17 and 18 of this report.

**Fund Financial Statements.** Fund financial statements provide detailed information about the City's major funds. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance related legal requirements. All the funds of the City can be divided into two categories: governmental funds and proprietary funds.

**Governmental Funds.** Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year.

Most of the City's basic services are accounted for in one of the eight different governmental funds. These funds focus on how assets can readily be converted into cash flow in and out, and what monies are left at year-end that will be available for spending in the next year. Governmental funds are reported using an accounting method called modified accrual accounting, which provides a short-term spending focus. As a result, the governmental fund financial statements give the reader a detailed short-term view that helps him or her determine if there are more or less financial resources available to finance the City's programs. The relationship between governmental activities (reported in the *Statement of Net Position* and the *Statement of Activities*) and governmental funds is described in a reconciliation that is a part of the fund financial statements.

The City of Morrow adopts an annual budget for its General Fund, as required by the City's charter and statutes of the State of Georgia. The budget is a legally adopted document that incorporates input from the citizens of the City, the management of the City, and the decisions of the Mayor and Council about which services to provide and how to pay for them. It also authorizes the City to obtain funds from identified sources to finance these current period activities. The budgetary statement provided for the General Fund demonstrates how well the City complied with the budget ordinance and whether or not the City succeeded in providing the services as planned when the budget was adopted. The budgetary comparison statement uses the budgetary basis of accounting and is presented using the same format, language, and classifications as the Statement of Revenue and Expenditures and Changes in Fund Balances. The statement shows four columns: 1) the original budget as adopted by the board; 2) the final budget as amended by the board; 3) the actual resources, charges to appropriations, and ending balances in the General Fund; and 4) the difference or variance between the final budget and the actual resources and charges.

Special revenue funds are used to account for specific revenues that are legally restricted to expenditures for particular purposes. The City of Morrow has five Special Revenue Funds: (1) Emergency Communication Fund, (2) Hotel/Motel Tax Fund, (3) Product Development Fund, (4) Confiscated Assets Fund, and (5) Rental Car Excise Tax Fund. The Emergency Communication Fund was closed at the end of this fiscal year. The basic governmental fund financial statements can be found on pages 19 and 20 of this report.

**Proprietary Funds.** Proprietary funds are activities that a City operates similar to a business in that it attempts to recover costs through charges to the user. The City of Morrow has only one type of proprietary fund; Enterprise Funds. Enterprise Funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City of Morrow uses two enterprise funds to account for its sanitation activity and conference center activity. Proprietary fund statements use the accrual basis of accounting similar to the government-wide statements. The basic proprietary fund financial statements can be found on pages 24 through 26 of this report.

**Notes to the Financial Statements.** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 27 through 57 of this report.

**Other Information.** The combining statements referred to earlier in connection with non-major governmental funds is presented immediately following the notes to the financial statements. Combining and individual fund statements and schedules can be found on pages 60 through 66 of this report.

#### **Government-Wide Financial Analysis**

As noted earlier, net position may serve over time as one useful indicator of a government's financial condition. The assets of the City of Morrow exceeded liabilities by \$23,499,809 as of June 30, 2017. The City's net position increased by \$1,977,022 for the fiscal year ended June 30, 2017. As indicated earlier, the majority of the increase for Fiscal Year 2017 can be traced to the postponing of expenditures in the 2014 SPLOST Capital Projects Fund, and the Hotel/Motel Tax and Product Development Special Revenue Funds until future periods.

A comparison of the City's Net Position for the two most recent fiscal years is provided in the following table:

#### City of Morrow's Net Position June 30, 2017

	Governmen	ntal Activities	Business-ty	pe Activities	Total						
	2017	2016	2017	2016	2017	2016					
Current and other assets Capital assets, net	\$ 13,303,290 14,053,539	\$ 10,728,621 14,865,202	\$ 276,745 32,800	\$ 209,910 -	\$ 13,580,035 14,086,339	\$ 10,938,531 14,865,202					
Total assets	27,356,829	25,593,823	309,545	209,910	27,666,374	25,803,733					
Deferred Outflows											
of Resources	299,875	982,079			299,875	982,079					
Other liabilities Long-term liabilities	2,046,335	479,534	230,677	199,840	2,277,012	679,374					
outstanding	1,292,465	3,867,794	-	-	1,292,465	3,867,794					
Total liabilities	3,338,800	4,347,328	230,677	199,840	3,569,477	4,547,168					
Deferred Inflows of Resources	896,963	715,857			896,963	715,857					
Net position: Net investment in											
capital assets	13,835,240	13,576,092	32,800	=	13,868,040	13,576,092					
Restricted	3,829,338	2,799,967	-	-	3,829,338	2,799,967					
Unrestricted	5,756,363	5,136,658	46,068	10,070	5,802,431	5,146,728					
Total net position	\$ 23,420,941	\$ 21,512,717	\$ 78,868	\$ 10,070	\$ 23,499,809	\$ 21,522,787					

The largest portion of the City's net position for both FY 2017 and FY 2016, (59.0% and 63.1%, respectively) reflects its investment in capital assets (e.g., land, buildings, machinery and equipment); less any related debt used to acquire those assets that are still outstanding. Although the City of Morrow's investment in its capital assets is reported net of the outstanding related debt, the resources needed to repay that debt must be provided by other sources, since the capital assets cannot be used to liquidate these liabilities.

An additional portion of the City's FY 2017 net position of \$3,829,338 or 16.3% represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position of \$5,802,431 or 24.69% may be used to meet the government's ongoing obligations to citizens and creditors.

Governmental activities during the fiscal year ended June 30, 2017 increased the City of Morrow's net position by \$1,908,224. Business-type activities during the same period increased net position by \$68,798. Key elements of this total increase of \$1,977,022 in net position are shown in the following tabular information:

#### City of Morrow's Changes in Net Position June 30, 2017

	Governme	ntal Activities	Business-ty	pe Activities	To	otal
	2017	2016	2017	2016	2017	2016
Revenues:						
Program revenues						
Charges for services	\$ 2,599,331	\$ 1,773,269	\$ 1,320,605	\$ 1,129,152	\$ 3,919,936	\$ 2,902,421
Operating grants and						
contributions	340,647	187,675	-	-	340,647	187,675
Capital grants and						
contributions	1,112,301	341,577	-	-	1,112,301	341,577
General revenues:						
Property taxes	2,574,919	2,375,633	-	-	2,574,919	2,375,633
Sales taxes	2,025,574	2,979,764	-	-	2,025,574	2,979,764
Franchise taxes	629,776	674,693	-	-	629,776	674,693
Other taxes	1,704,885	2,490,053	-	-	1,704,885	2,490,053
Miscellaneous	89,197	169,326	-	-	89,197	169,326
Unrestricted investment						
earnings	14,312	5,530	-	-	14,312	5,530
Gain on sale of						
capital assets	23,171	12,664			23,171	12,664
Total revenues	11,114,113	11,010,184	1,320,605	1,129,152	12,434,718	12,139,336
Expenses:						
General government	959,779	1,085,997	-	-	959,779	1,085,997
Judicial	289,793	371,820	-	-	289,793	371,820
Public safety	4,931,355	5,149,353	-	-	4,931,355	5,149,353
Public works	1,865,253	1,822,152	-	-	1,865,253	1,822,152
Economic development	1,161,855	737,779	-	-	1,161,855	737,779
Interest on long-term debt	35,741	44,183	-	-	35,741	44,183
Sanitation	-	-	997,255	848,292	997,255	848,292
Morrow Center			216,665	205,831	216,665	205,831
Total expenses	9,243,776	9,211,284	1,213,920	1,054,123	10,457,696	10,265,407
Increase (decrease) in						
net position before transfers	1,870,337	1,798,900	106,685	75,029	1,977,022	1,873,929
Transfers	37,887	64,959	(37,887)	(64,959)		
Change in net position	1,908,224	1,863,859	68,798	10,070	1,977,022	1,873,929
Net position, beginning of year	21,512,717	19,648,858	10,070		21,522,787	19,648,858
Net position, end of year	\$ 23,420,941	\$ 21,512,717	\$ 78,868	\$ 10,070	\$ 23,499,809	\$ 21,522,787

**Governmental Activities.** As shown on the previous table, the Governmental Activities had an excess of revenues compared to expenses in the amount of \$1,870,337 for the 2017 fiscal year and \$1,798,900 for FY 2016.

For FY 2017, revenues for the Governmental Activities totaled \$11,114,113, an increase of \$103,929 from the previous fiscal year. Property Taxes increase of \$168,247 was due to an increase in assessed values. Hotel/Motel Taxes increased by \$45,128. The decrease in the Operating Grants and Contributions of \$152,972 was due to a local maintenance and improvement grant received for a road resurfacing project and residential street light fees. The principal cause of the increase in the Charges for Services classification of \$826,062 is increase in fines and forfeitures, ambulance fees, building permits and general business licenses.

The tabular information also shows that expenses related to Governmental Activities totaled \$9,243,776 for FY 2017, an increase of \$32,492 or .3% from FY 2016. The decreases in the General Government and Public Safety functions were primarily due to personnel reductions approved in the 2017 fiscal year budget. The increase in the Economic Development category was primarily due to interest payment of \$451,835 on the 2015 Urban Redevelopment Agency bonds.

**Business-Type Activities.** The business-type activities of the City consist of the Sanitation Department and the Morrow Conference Center. The Sanitation Department provides trash collection services to the city residents and businesses. The revenue of the Sanitation Department is derived from user fees charged for services related to solid waste disposal. The Morrow Conference Center was opened and began offering conference space and services since the 2010 fiscal year. The revenue of the Morrow Conference Center is derived from user fees charged for conference space rental and other conference center services.

For FY 2017, the business-type activities had an increase in net position of \$68,798 due to Sanitation Fund revenues exceeding its expenses.

#### Financial Analysis of the City's Funds

As noted earlier, the City of Morrow uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental Funds.** The focus of the City of Morrow's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Such information is useful in assessing the City of Morrow's financing requirements. Specifically, unreserved fund balance can be a useful measure of a government's net resources available for spending at the end of the fiscal year. At June 30, 2017, the total Governmental Funds of the City of Morrow reported a combined fund balance of \$12,248,328, an increase of \$2,216,320 or 18%, from the previous year. This significant increase can be primarily attributed to two different causes. First, the 2014 SPLOST Capital Projects Fund balance increased by \$767,998 because the City chose to hold off on making significant capital expenditures. Secondly, the General Fund balance increased by \$1,294,073 due to a fiscal constraint implemented by management.

A comparison of governmental fund balances for FY 2017 and FY 2016 are provided in the following table:

# City of Morrow's Governmental Fund Balance June 30, 2017

	2017	2016
General Fund	\$ 8,526,114	\$ 7,232,041
2008 SPLOST Fund	715,332	740,799
2014 SPLOST Fund	1,820,818	1,052,820
Other Governmental Funds	1,186,064	1,006,348
Total Governmental Fund Balance	\$ 12,248,328	\$ 10,032,008

The General Fund is the primary operating fund of the City of Morrow. At the end of fiscal year 2017, the fund balance of the General Fund was \$8,526,114, an increase of \$1,294,073 from the previous fiscal year. Of the total fund balance at June 30, 2017, \$4,802,962 represents unassigned fund balance, which is available as working capital or to meet any future spending needs. The rest of the General Fund balance of \$3,723,152, is termed non-spendable to indicate that it is not available for new spending because it is already committed for prepaid expenditures (\$134,318), assets held for resale (\$103,619), advances to one of the City's component units, the Downtown Development Authority (\$3,369,091) and restricted for capital projects (\$116,124).

As a measure of the General Fund's liquidity and its ability to meet cyclical cash flows, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned General Fund balance represents 61.5% of the total General Fund expenditures that occurred during the 2017 fiscal year, while total General Fund balance represents 109.2% of that same amount.

The 2014 SPLOST Capital Projects Fund balance increased by \$767,998 for the 2017 fiscal year. The Mayor and Council have revised the spending approach to SPLOST funding after recommendations from the City Manager. Only when the money is received and in the bank are purchases made, instead of buying everything at once and waiting for the money to come in. Also, every SPLOST purchase is approved by Mayor and Council to ensure that the priorities for the city are being maintained even as priorities shift. The Mayor and Council adhere to the laws that govern SPLOST when making any decisions about SPLOST purchases.

The fund balance of the Hotel/Motel Tax and Product Development Special Revenue Funds increased by \$81,277 and \$162,280, respectively, during FY 2017. There are two DMO's in place for Morrow. One specialized DMO is specifically charged with the marketing of the Morrow Center, the city's state-of-the-art event facility. The second DMO is charged with the general marketing for the city to extol the virtues that create interest in Morrow as a tourist destination. This includes the management of the Morrow Tourist Center. Both DMO's work to build relationships with the local hotels and build relationships with local businesses as we work to create an understanding an inventory of all that Morrow has to offer.

**Proprietary Funds.** The City of Morrow's proprietary funds provide the same type of information found in the government-wide statements but in more detail. Other factors concerning the finances of these funds have already been addressed in the discussion of the City of Morrow's business-type activities.

#### **Operating Budgets**

Operating budgets are adopted for the General Fund, the Hotel/Motel Tax Fund, the Confiscated Assets Fund, the Rental Car Excise Fund, the E911 Communications Fund, the Sanitation Fund, and The Morrow Center Fund. Budgets for the Enterprise funds are prepared for planning and control purposes only. The legal level of budgetary control is the department level, with the City Council being the only body authorized to make amendments to the budget. For the 2017 fiscal year, several changes were made to the appropriations contained in the original budget.

For the most part, these adjustments to the General Fund redistributed the original appropriations among the various cost centers which resulted in no increase in the total budget. The need to bring the original adopted budget into conformance with the requirements of the Georgia Department of Community Affair's Uniform Chart of Accounts was the primary driver for these reallocations.

#### **Budgetary Highlights:**

- The City's budget is prepared according to Georgia law and the City's charter. The most significant budget fund is the General Fund.
- For the General Fund, the actual revenues of \$8,675,537 were higher than the final budget amount of \$8,354,788 by \$320,749. The net favorable budget variance was primarily due to an increase in licenses and permits, LOST revenue and other taxes.
- The General Fund actual expenditures of \$7,807,084 were less than the final budgeted amount of \$8,679,229 by \$872,145. The net favorable budget variance was primarily due to personnel vacancies in the Public Safety functions, lower than anticipated liability insurance claims and lower gasoline prices.
- The original General Fund budget was increased by \$141,358 during the fiscal year. The adjustment represented the revenues and expenditures for two grants that the Fire Department obtained after the preparation of the original budget.

#### **Capital Asset and Debt Administration**

**Capital Assets.** The City of Morrow's investment in capital assets, net of accumulated depreciation, for its governmental and business—type activities as of June 30, 2017, totals \$13,868,040. Capital assets include buildings, infrastructure, land, machinery and equipment, park facilities, and vehicles. A comparison of the City's investment in capital assets as of June 30, 2017 and June 30, 2016 is provided in the following table:

City of Morrow's Capital Assets, net of Accumulated Depreciation June 30, 2017

		Governme 2017		ctivities		Business-ty	/ре А	ctivities	Total					
	2017		7 2016			2017		2016		2017		2016		
Land	\$	5,013,235	\$	5,013,235	\$	-	\$	-	\$	5,013,235	\$	5,013,235		
Buildings, grounds and improvements		1,929,476		2,049,174		-		-		1,929,476		2,049,174		
Machinery and equipment		622,299		687,979		32,800		-		655,099		687,979		
Furniture and fixtures		-		-		-		-		-		-		
Infrastructure in process		275,365		249,898		-		-		275,365		249,898		
Infrastructure		5,163,771		5,653,386		-		-		5,163,771		5,653,386		
Vehicles		642,642		764,269		-		-		642,642		764,269		
Computer software		40,076		14,886		-		-		40,076		14,886		
Park facilities		366,675		432,375		-		-		366,675		432,375		
Total	\$	14,053,539	\$	14,865,202	\$	32,800	\$	-	\$	14,086,339	\$	14,865,202		

The net investment in capital assets balance of \$14,086,339 represents a \$778,863 decrease from previous year. This 5.5% decrease is the net addition of capital assets of \$417,611 and depreciation expense in the amount of \$1,196,474.

Of the additions amount for FY 2017, \$36,397 represented 2014 SPLOST funded computers and upgrade to the Property Tax Billing computer system, \$270,873 was spent for an ambulance and Police Department vehicles, \$44,074 was expended for various Fire Department equipment, \$25,467 represented pedestrian pathway improvements and \$40,800 for a climate control system for the Morrow Conference Center.

Additional information on the City's capital assets can be found in Note 5 of the Notes to the Financial Statements.

### **Long-Term Debt**

As of June 30, 2017, the City of Morrow had total outstanding long-term debt of \$2,629,956 which was all identified with the Governmental Activities. A comparison of the long-term liabilities at June 30, 2017 and June 30, 2016 are shown in the following table:

# City of Morrow's Outstanding Long-Term Liabilities June 30, 2017

	Governme	ntal A	ctivities	Business-ty	pe Activ	ities	Total						
Capital leases	2017		2016	2017	2	016		2017		2016			
Capital leases	\$ 1,029,962	\$	1,289,110	\$ -	\$	-	\$	1,029,962	\$	1,289,110			
Compensated absences	262,503		223,820	-		-		262,503		223,820			
Net pension liability	1,337,491		2,354,864	-		-		1,337,491		2,354,864			
Total	\$ 2,629,956	\$	3,867,794	\$ -	\$	-	\$	2,629,956	\$	3,867,794			

During FY 2017, the City's total outstanding long-term liabilities decreased by a net amount of \$1,237,838. The Net Pension Liability decreased by \$1,017,373 due to a surplus in the actuarial accrued liability. Capital Leases obligation principal payments on the four outstanding leases amounted to \$259,148. Compensated Absences increased by \$38,683.

Additional information on the City's long-term debt can be found in Note 6 of the Notes to the Financial Statements.

#### **Currently Known Facts, Decisions or Conditions Affecting Future Operations**

For a number of different reasons, Clayton County and the City of Morrow have been slower to bounce back from the effects of the "2008 Great Recession" than most Atlanta-area submarkets. However more recently, local economic conditions have begun to improve and are even showing some signs of resurgence. Based on the comparative strata information from the 2016 and 2015 tax digests, commercial, industrial and residential real estate values have all finally begun to stabilize. This recent economic improvement arises from inherent strengths in attributes such as location, transportation infrastructure, and natural resources.

The City of Morrow benefits greatly from its close proximity to the Hartsfield-Jackson Atlanta International Airport. While the airport has been a significant economic driver in the past, leaders from the Atlanta region's public and private sectors officially launched the *Atlanta Aerotropolis Alliance* in March of 2014. Discussions have focused on the future of the airport area and how it might become a nexus for increased local and global economic activity to attract international corporations, logistics companies and others that benefit from proximity to the world's busiest airport. The new Alliance is working to enhance metro Atlanta's position as a global economic leader with a vision of transforming the airport vicinity into a world-class *Aerotropolis*.

An "Aerotropolis", a term coined by Dr. John Kasarda at the University of North Carolina's Kenan-Flagler Business School, describes an urban development that emerges around a central airport to connect workers, suppliers, executives and goods. The Alliance is coordinating plans for the creation of an "Airport City" that will attract new commercial office space, first-class hotels, entertainment venues, condominiums, apartments, and other residences. One company that has already chosen the Hartsfield-Jackson area for its new home is Porsche Cars North America. And in terms of construction activity, Hartsfield-Jackson recently unveiled its 20-year master plan that included \$6 billion in total projects with approximately \$1 billion being programmed to occur in the short-term.

As a retail center, the City of Morrow is benefiting economically from other new development that is occurring in the surrounding area. For example, the Forest Park Urban Redevelopment Agency is developing 1,168 acres of the former Fort Gillem Army base for new industries and distribution centers. The retail grocery chain, Kroger, has invested about \$175 million in its new 1.3 million square feet distribution center which is already operational and has 120 employees. Castellini Group, a large distributor of fresh produce, has completed a \$52 million distribution facility that is creating 300 new jobs.

In November of 2014, the voters of Clayton County overwhelmingly approved a one-percent sales tax to fund an expansion of the Metropolitan Atlanta Rapid Transit Authority (MARTA) service that brought public transit back to Clayton County. By May of 2016, more than ten bus lines were already operational with several of them serving the Morrow area and its retail businesses. As an additional benefit, MARTA is renting office space within the City for its law enforcement function. The City's future will also be heavily influenced by MARTA's decision to bring rail service to the County within the next five years. Based on the most recent information, those expansion discussions are to begin in October of 2016 and will include the City of Morrow as one of the stops on the rail line. MARTA continues to discuss expansion of the bus lines, with four new stops proposed within the city of Morrow. Morrow is prepared to serve as a stop when the rail lines come into the county – this infrastructure was put into place years ago when discussions of the Atlanta/Macon rail line gained popularity with the governor's office.

Morrow is discussing the possibility of eliminating the \$100,000 annual fee attached to 911 services with the county. It is Morrow's position that since no other city that received these same services pays additional fees, Morrow should not either.

In June of 2015, the Urban Redevelopment Agency of the City of Morrow, Georgia issued a taxable revenue bond in the amount of \$9,165,000. As security for meeting the debt service requirements of the revenue bond, the City of Morrow pledged its full faith and credit, and taxing power for such payment and performance. The debt service schedule for the revenue bond reflects an increase of at least \$640,000 beginning in FY 2018. The need to meet this debt service obligation will have an impact on future operations and was materially addressed during the preparation of the FY 2018 budget. The City of Morrow has worked hard to create a financial environment where we are well-prepared to make the annual bond payments through 2024. If we stay on course, we will even be prepared for the balloon payment of \$4,438,539 that's due in 2025.

#### Factors Affecting the FY 2018 Budget

Annually, the City Manager submits to the City Council a proposed operating budget for the coming fiscal year which is required to be approved by June 30. Public hearings and additional open meetings are held prior to adoption to allow citizens the opportunity to comment on the proposed budget.

The City Council of Morrow considered many factors when approving the City's FY 2018 budget. In making those difficult budgetary decisions, the Mayor and Council were very aware of the present economic conditions, the URA debt service payment schedule, Lake City's decision to opt out of its contract for fire services from Morrow, forecasts for a very slow recovery, and the effects on its citizens and the levels of service provided by the City.

#### **Contacting the City's Financial Management**

This report is designed to provide a general overview of the City's finances for all those who have an interest. Questions concerning any of the information found in this report or requests for additional information should be directed to the City Manager, City of Morrow, 1500 Morrow Road, Morrow, Georgia 30260, (770) 961-4002 or via email at <a href="mailto:sylviaredic@cityofmorrow.com">sylviaredic@cityofmorrow.com</a>.

# STATEMENT OF NET POSITION JUNE 30, 2017

		Primary Governme	nt	Component Units						
	Governmental Activities	Business-type Activities	Total Primary Government	Downtown Development Authority	Urban Redevelopment Agency	Morrow Housing Authority				
ASSETS Cash and cash equivalents	\$ 5,657,347	\$ 256,522	\$ 5,913,869	\$ 187,429	\$ 407,874	\$ 696				
Investments	2,927,617	Φ 250,522	2,927,617	Ф 107,429	Ф 407,074	<b>ф</b> 090				
Taxes receivable	742,253	_	742,253		_	_				
Accounts receivable	38,372	114,390	152,762	592,872	26,796	-				
Due from primary government	50,572	114,550	132,702	332,072	18.467	118.326				
Due from other governments	227,506	_	227,506	_	10,407	110,020				
Prepaid expenses	143,318		143,318	585						
Internal balances	94,167	(94,167)	140,010	505		_				
Advance to component unit	3,369,091	(34,107)	3.369.091							
Assets held for resale	103,619		103,619			_				
Capital assets:	100,019		103,019							
Nondepreciable	5,288,600	_	5,288,600	70,552	2,657,339	_				
Depreciable, net of accumulated	3,200,000	-	3,200,000	70,332	2,001,009	-				
depreciation	8,764,939	32,800	8,797,739	3,053,950	2,616,395	_				
Total assets	27,356,829	309.545	27,666,374	3,905,388	5,726,871	119,022				
. Gtal access	21,000,020		21,000,011	0,000,000	0,120,011	,,,,,				
DEFERRED OUTFLOWS OF RESOURCES										
Pension	299,875		299,875							
LIABILITIES										
Accounts payable	289,663	111,334	400,997	10,831	28.923	-				
Accrued liabilities	282,388	1,923	284,311	5,302	18,826	-				
Unearned revenues	-	101,020	101,020	900	19,612	_				
Customer deposits payable	_	16,400	16,400	-	.0,0.2	_				
Due to component unit	136,793	-	136,793	-	_	_				
Advance from primary government	-	_	-	3,369,091	_	-				
Capital leases due within one year	266,297	-	266,297	-	_	_				
Capital leases due in more than one year	763,665	_	763,665	_	_	_				
Bonds payable due within one year	-	_	-	86.774	640.000	_				
Bonds payable due in more than one year	-	_	_	494,936	8,525,000	-				
Compensated absences due within one year	236,300	-	236,300	-	-	-				
Compensated absences due in more	00.000		00.000							
than one year	26,203	-	26,203 1,337,491	-	-	-				
Net pension liability Total liabilities	1,337,491 3,338,800	230,677	3,569,477	3,967,834	9,232,361					
DEFERRED INFLOWS										
OF RESOURCES										
Pension	896,963		896,963							
NET POSITION										
Net investment in capital assets	13,835,240	32,800	13,868,040	2,542,792	(3,891,266)	=				
Restricted for public safety	100,398	52,000	100,398	2,072,132	(0,001,200)	-				
Restricted for capital projects	2,652,274	_	2,652,274	_	_	_				
Restricted for housing and	2,002,214	-	2,002,214	-	-	-				
economic development	1,076,666	=	1,076,666	=	=	=				
Unrestricted	5,756,363	46,068	5,802,431	(2,605,238)	385,776	119,022				
Offications	5,750,505	+0,000	\$ 23,499,809	\$ (62.446)	303,170	113,022				

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2017

		Program Revenues								ı	Net (Expenses Changes in								
					5				F	Prin	nary Governmen	ıt				Con	nponent Units		
Functions/Programs	E	Expenses		harges for Services	G	Operating Grants and Ontributions	Gı	Capital rants and ntributions	Governmental Activities	E	Business-type Activities		Total	D	Downtown evelopment Authority	Red	Urban development Agency		Morrow Housing Authority
Primary government: Governmental activities:																			
Governmental activities: General government	\$	959,779	œ.	1,338,694	\$		\$	_	\$ 378.915	Ф	_	¢.	378,915	¢.	_	\$	_	\$	
Judicial	φ	289.793	Φ	1,330,094	Φ	-	Φ	-	(289,793)	Φ	-	Φ	(289,793)	Φ	-	Ф	-	Φ	-
Public safety		4,931,355		1,260,637		340,647		-	(3,330,071)		-		(3,330,071)		-		-		-
Public safety Public works		1,865,253		1,200,037		340,047		1,112,301	(752,952)		-		(752,952)		-		-		-
Economic development		1,161,855		-		-		1,112,301	(1,161,855)		-		(1,161,855)		-		-		-
Interest on long-term debt		35,741		-		-		-	(35,741)		-		(35,741)		-		-		-
Total governmental activities		9,243,776		2,599,331		340,647	-	1,112,301	(5,191,497)	_			(5,191,497)						
Total governmental activities		9,243,776		2,399,331		340,647	-	1,112,301	(5,191,497)	_			(5,191,497)						
Business-type activities:																			
Sanitation		997,255		1,145,948		_		_	_		148,693		148,693		_		_		_
Morrow Center		216,665		174,657		_		_	_		(42,008)		(42,008)		_		_		_
Total business-type activities	-	1,213,920		1,320,605			-			_	106,685		106,685						
Total primary government	\$	10,457,696	\$	3,919,936	\$	340,647	\$	1,112,301	(5,191,497)	_	106,685		(5,084,812)						
rotal primary government	<u> </u>	.0,.0.,000	<u> </u>	0,0.0,000		0.0,0		.,2,00.	(0,101,101)	_	.00,000		(0,00.,0.2)				<del></del>		
Component units:																			
Downtown Development Authority	\$	394,342	\$	76,354	\$	_	\$		_		_		_		(317,988)		_		_
Urban Redevelopment Agency	Ψ	662,453	Ψ	278,786	Ψ	451,835	Ψ	-	_		_		_		(0,000)		68,168		_
Morrow Housing Authority		-				-		_	_		_		_		_		-		_
Total component units	\$	1,056,795	\$	355,140	\$	451,835	\$			_					(317,988)		68.168		
, , , , , , , , , , , , , , , , , , , ,	÷	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	÷		÷		<u> </u>			_					(- ,,				
	Gen	eral revenues:	:																
	Р	roperty taxes							2,574,919		-		2,574,919		-		-		-
	S	ales taxes							2,025,574		-		2,025,574		-		-		-
	In	surance prem	ium ta	ax					399,700		-		399,700		-		-		-
	Α	lcoholic bever	age ta	axes					137,582		-		137,582		-		-		-
	0	ther taxes							1,167,603		-		1,167,603		-		-		-
	M	liscellaneous							89,197		-		89,197		-		-		_
	Fi	ranchise taxes							629,776		-		629,776		-		-		-
	U	nrestricted inv	estm	ent earnings					14,312		-		14,312		73,716		164		-
		ain on sale of							23,171		-		23,171		-		-		57,326
		nsfers	•						37,887		(37,887)		· -		-		-		· -
		Total general	rever	nues and trans	fers				7,099,721	_	(37,887)		7,061,834		73,716		164		57,326
		Change in i							1,908,224	_	68,798		1,977,022		(244,272)		68,332		57,326
	Net	position, begin							21,512,717		10,070		21,522,787		181,826		(3,573,822)		61,696
	Net	position, end o	of yea	ır					\$ 23,420,941	\$	78,868	\$	23,499,809	\$	(62,446)	\$	(3,505,490)	\$	119,022

The accompanying notes are an integral part of these financial statements.

## BALANCE SHEET GOVERNMENTAL FUNDS JUNE 30, 2017

2,043,805 2,927,617 441,013 38,372 3,369,091 227,506 180,358 134,318 103,619 9,465,699	\$	740,538 - - - - - - - - 740,538	\$	1,684,189 - 195,241 - -	\$	1,188,815 - 105,999 -	\$	5,657,347 2,927,617 742,253 38,372
2,927,617 441,013 38,372 3,369,091 227,506 180,358 134,318 103,619		- - - - - -	\$	-	\$	-	\$	2,927,617 742,253
441,013 38,372 3,369,091 227,506 180,358 134,318 103,619	\$	740,538		195,241 - - -		- 105,999 - -		742,253
38,372 3,369,091 227,506 180,358 134,318 103,619	\$	740,538		195,241 - - -		105,999 - -		
3,369,091 227,506 180,358 134,318 103,619	\$	740,538		- - -		-		38,372
227,506 180,358 134,318 103,619	\$	740,538		-		-		
180,358 134,318 103,619	\$	740,538		-				3,369,091
134,318 103,619	\$	740,538				-		227,506
103,619	\$	740,538		-		-		180,358
	\$	740,538		-		9,000		143,318
9,465,699	\$	740,538	_					103,619
			\$	1,879,430	\$	1,303,814	\$	13,389,481
174,286	\$	_	\$	_	\$	115,377	\$	289,663
	Ψ	_	Ψ	_	Ψ	-	Ψ	276,383
		_		_		_		136,793
-		25.206		58.612		2.373		86,191
587,462		25,206		58,612		117,750		789,030
352,123		-		-		-		352,123
352,123		-		-		-		352,123
134,318		-		-		9,000		143,318
3,369,091		-		-		-		3,369,091
103,619		-		-		-		103,619
-		-		-		100,398		100,398
116,124		715,332		1,820,818		-		2,652,274
-		-		-		1,076,666		1,076,666
<u> </u>				-				4,802,962
3,526,114		715,332		1,820,818		1,186,064		12,248,328
9.465.699	\$	740.538	\$	1.879.430	\$	1.303.814		
11 2	276,383 136,793 - 587,462 352,123 352,123 352,123 134,318 3,369,091 103,619 - 116,124 - 4,802,962 8,526,114 9,465,699 tement of neutrent-period	276,383 136,793 - 587,462 352,123 352,123 352,123 134,318 3,369,091 103,619 - 116,124 - 4,802,962 8,526,114 9,465,699 \$ tement of net posot financial resour urrent-period experi	276,383 - 136,793 - 25,206	276,383 - 136,793 - 25,206  587,462 25,206  352,123 - 352,123 - 352,123 - 352,123 - 103,619 - 103,619 - 116,124 715,332 - 4,802,962 8,526,114 715,332 - 4,802,962 8,526,114 715,332 - 1,20	276,383       -       -         136,793       -       -         -       25,206       58,612         587,462       25,206       58,612         352,123       -       -         352,123       -       -         134,318       -       -         3,369,091       -       -         103,619       -       -         -       -       -         4,802,962       -       -         8,526,114       715,332       1,820,818         9,465,699       \$ 740,538       \$ 1,879,430         stement of net position are different because: of financial resources and, therefore, are not reporturent-period expenditures and, therefore, are deferenced as a contraction of the	276,383	276,383       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -	276,383       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

	General	2008 SPLOST Fund	2014 SPLOST Fund	Nonmajor Governmental Funds	Totals Governmental Funds
Revenues					
Property taxes	\$ 2,447,572	\$ -	\$ -	\$ -	\$ 2,447,572
Other taxes	2,632,332	-	1,112,301	1,098,127	4,842,760
Charges for services	236,559	-	-	74,323	310,882
Licenses and permits	1,317,734	-	-	-	1,317,734
Intergovernmental	340,647	=	-	-	340,647
Franchise fees	629,776	=	-	-	629,776
Fines and forfeitures	967,408	-	-	3,307	970,715
Interest revenue	14,312	-	-	-	14,312
Rental income	29,199	-	-	-	29,199
Other revenues	59,998				59,998
Total revenues	8,675,537		1,112,301	1,175,757	10,963,595
Expenditures					
Current:	0.40.000				0.40.000
General government	948,333	-	-	-	948,333
Judicial	292,606	-	-	-	292,606
Public safety	4,487,713	-	-	217,572	4,705,285
Public works	1,081,125	-	-	-	1,081,125
Housing and economic development	700,726	-	-	413,907	1,114,633
Capital outlay	-	25,467	344,303	-	369,770
Debt service:	050 440				050 440
Principal	259,148	-	-	-	259,148
Interest	37,433	- 05 407	244 202		37,433
Total expenditures Excess (deficiency) of revenues	7,807,084	25,467	344,303	631,479	8,808,333
over (under) expenditures	868,453	(25,467)	767,998	544,278	2,155,262
Other financing sources (uses)					
Transfers in	510,663	-	_	274,381	785,044
Transfers out	(108,214)	-	_	(638,943)	(747,157)
Proceeds from the sale of capital assets	23,171	-	_	-	23,171
Total other financing sources (uses)	425,620			(364,562)	61,058
Net change in fund balances	1,294,073	(25,467)	767,998	179,716	2,216,320
Fund balances, beginning of year	7,232,041	740,799	1,052,820	1,006,348	10,032,008
Fund balances, end of year	\$ 8,526,114	\$ 715,332	\$ 1,820,818	\$ 1,186,064	\$ 12,248,328

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2017

Amounts reported for governmental activities in the statement of activities are different because:	
Net change in fund balances - total governmental funds	\$ 2,216,320
Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlay in the current period.	(811,663)
Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds.	127,347
The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. This amount is the net effect of these differences in the treatment of long-term debt and related items.	259,148
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.	 117,072
Change in net position - governmental activities	\$ 1,908,224

# STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES BUDGET (GAAP BASIS) AND ACTUAL GENERAL FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2017

							,	Variance
		Budgeted	Amour	nts				variance vith Final
	-	Original	7	Final		Actual		Budget
Revenues:			-				-	
Property taxes	\$	2,388,618	\$	2,388,618	\$	2,447,572	\$	58,954
Other taxes		2,506,820		2,506,820		2,632,332		125,512
Charges for services		177,910		177,910		236,559		58,649
Licenses and permits		1,085,235		1,085,235		1,317,734		232,499
Intergovernmental		144,370		285,727		340,647		54,920
Franchise fees		678,081		678,081		629,776		(48,305)
Fines and forfeitures		1,193,760		1,193,760		967,408		(226,352)
Interest revenue		4,103		4,103		14,312		10,209
Rental income		25,784		25,784		29,199		3,415
Other revenues		8,750		8,750		59,998		51,248
Total revenues		8,213,431		8,354,788		8,675,537		320,749
Expenditures: Current:								
General government:								
Mayor/commission		519,899		360,846		229,031		131,815
City clerk		74,778		74,778		66,105		8,673
General administration		375,428		380,428		340,815		39,613
Finance		260,665		260,665		227,720		32,945
Information technology		91,228		91,228		84,662		6,566
Total general government		1,321,998		1,167,945		948,333		219,612
Judicial:								
Municipal court	-	433,633		433,633	_	292,606		141,027
Public safety:								
Police		2,388,835		2,333,835		2,130,323		203,512
Fire		2,322,940		2,399,097		2,249,245		149,852
E911		100,000		100,000		100,000		_
Capital outlay		-		7,895		8,145		(250)
Total public safety	-	4,811,775		4,840,827		4,487,713		353,114
Public works:								
Administration		1,074,753		1,199,753		1,081,125		118,628
Housing and economic development:								
Planning and zoning		120,749		120,749		113,815		6,934
Economic development		585,658		585,658		570,006		15,652
Tourism		15,000		15,000		16,905		(1,905)
Total housing and economic development		721,407		721,407		700,726		20,681
Debt service		315,664		315,664		296,581		19,083
Total expenditures		8,679,230		8,679,229		7,807,084		872,145
Excess (deficiency) of revenues								
Excess (deficiency) of revenues over (under) expenditures		(465,799)		(324,441)		868,453		1,192,894

(Continued)

# STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES BUDGET (GAAP BASIS) AND ACTUAL GENERAL FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2017

	 Budgeted Original	Amou	nts Final	Actual	Variance with Final
	 Original		FIIIdi	 Actual	 Budget
Other financing sources (uses)					
Transfers in	\$ 497,733	\$	497,733	\$ 510,663	\$ 12,930
Transfers out	(136,383)		(136,383)	(108,214)	28,169
Proceeds from the sale of capital assets	35,000		35,000	23,171	(11,829)
Total other financing sources, net	396,350		396,350	425,620	 29,270
Net change in fund balances	(69,449)		71,909	1,294,073	1,222,164
Fund balances, beginning of year	 7,232,041		7,232,041	 7,232,041	 
Fund balances, end of year	\$ 7,162,592	\$	7,303,950	\$ 8,526,114	\$ 1,222,164

# STATEMENT OF NET POSITION PROPRIETARY FUNDS JUNE 30, 2017

	Sanitation Fund	Morrow Center Fund	 Totals
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	\$ 163,860	\$ 92,662	\$ 256,522
Accounts receivable	101,632	12,758	114,390
Total current assets	265,492	105,420	 370,912
NONCURRENT ASSETS			
Capital assets - depreciable, net	-	32,800	32,800
Total noncurrent assets	<del></del>	32,800	32,800
Total assets	265,492	138,220	403,712
LIABILITIES			
CURRENT LIABILITIES			
Accounts payable	98,509	12,825	111,334
Accrued liabilities	-	1,923	1,923
Customer deposits payable	-	16,400	16,400
Due to other funds	-	94,167	94,167
Unearned revenues	88,290	12,730	101,020
Total current liabilities	186,799	138,045	324,844
NET POSITION			
Investment in capital assets	-	32,800	32,800
Unrestricted	78,693	(32,625)	46,068
Total net position	\$ 78,693	\$ 175	\$ 78,868

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION PROPRIETARY FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

	 Sanitation Fund	Morr	ow Center Fund		Totals
OPERATING REVENUES		_		_	
Charges for services	\$ 1,145,948	\$	174,657	\$	1,320,605
Total operating revenues	 1,145,948		174,657		1,320,605
OPERATING EXPENSES					
Personal services	-		59,909		59,909
Purchased or contracted services	997,255		148,756		1,146,011
Depreciation	-		8,000		8,000
Total operating expenses	997,255		216,665		1,213,920
Operating income (loss)	148,693		(42,008)		106,685
TRANSFERS					
Transfers in	-		32,113		32,113
Transfers out	(70,000)		-		(70,000)
Total transfers	 (70,000)		32,113		(37,887)
Change in net position	78,693		(9,895)		68,798
NET POSITION, beginning of year	 		10,070		10,070
NET POSITION, end of year	\$ 78,693	\$	175	\$	78,868

# STATEMENT OF CASH FLOWS PROPRIETARY FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

		Sanitation Fund	Мо	rrow Center Fund		Totals
CASH FLOWS FROM OPERATING ACTIVITIES						
Receipts from customers and users	\$	1,122,786	\$	171,233	\$	1,294,019
Payments to suppliers Payments to employees		(967,626)		(120,762) (59,129)		(1,088,388) (59,129)
Net cash provided by (used in) operating activities		155,160		(8,658)	-	146,502
				<u> </u>		
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Transfers		(70,000)		20.442		(27.027)
Net cash provided by (used in) noncapital financing activities		(70,000)		32,113 32,113		(37,887)
That back provided by (about in) noneapital interioring activities		(10,000)		02,110		(61,661)
Change in cash and cash equivalents		85,160		(17,345)		67,815
Cash and cash equivalents:						
Beginning of year		78,700		110,007		188,707
End of year	\$	163,860	\$	92,662	\$	256,522
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:  Operating income (loss)	\$	148,693	\$	(42,008)	\$	106,685
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:	Φ	140,093	φ	(42,006)	Φ	100,003
Depreciation		-		8,000		8,000
Changes in assets and liabilities: Increase in accounts receivable		(23,162)		(3,424)		(26,586)
Increase in accounts payable		16,039		9,474		25,513
Increase in accrued liabilities		13,590		780		14,370
Decrease in unearned revenue		-		(2,846)		(2,846)
Decrease in customer deposits		-		(6,200)		(6,200)
Increase in due to other funds				27,566		27,566
Net cash provided by (used in) operating activities	\$	155,160	\$	(8,658)	\$	146,502



# CITY OF MORROW, GEORGIA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the City of Morrow, Georgia (the "City") have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the City's accounting policies are described below.

# A. The Financial Reporting Entity

The City was incorporated in 1943 and operates under an elected Council-Manager form of government. The City Manager is the head of the administrative branch of government. As such, she is responsible for the day-to-day operations of city government. The legislative branch of the City is vested in the Mayor and four Council members with an appointed City Manager. The City provides the following services and operations as authorized by its charter: public safety (police and fire); highways and streets; sanitation; parks and recreation; community development; planning and zoning; and general administrative services. As required by accounting principles generally accepted in the United States of America, these financial statements include the accounts of all City operations and all activities of the City.

As required by generally accepted accounting principles, the financial statements of the reporting entity include those of the City (the primary government) and its component units. The component units discussed below are included in the City's reporting entity because of the significance of their operational and financial relationship with the City.

In conformity with generally accepted accounting principles, as set forth in GASB Statement No. 61, *The Financial Reporting Entity: Omnibus - an amendment of GASB Statements No. 14 and No. 34*, the component units' financial statements have been included as either blended or discretely presented. All of the City's component units have a June 30 year-end. As of June 30, 2017, the City does not have any blended component units.

### **Discretely Presented Component Units**

The City of Morrow Downtown Development Authority (the "DDA") was formed during the year ended June 30, 2001, to become the City's redevelopment tool for commercial revitalization. Property acquisition, renovation, and demolition are only a few priorities of the DDA. The City provides a substantial portion of the DDA's budget, maintains its accounting records and appoints a voting majority of the DDA's Board. Separate financial statements for the DDA are not prepared.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# A. The Financial Reporting Entity (Continued)

The Urban Redevelopment Agency of the City of Morrow, Georgia (the "URA") was activated by a resolution adopted by the Mayor and Council of the City of Morrow on March 24, 2009. Its purpose is to exercise the City's "urban redevelopment project powers" under the Urban Redevelopment Law. The City provides resources that represent a substantial portion of the URA's budget, has pledged the taxing power of the City to pay debt service on outstanding URA bonds, maintains its accounting records and appoints a majority of the URA's Board. Separate financial statements for the URA are not prepared.

The City of Morrow Housing Authority (the "Authority") was formed during the year ended June 30, 2009, to provide affordable housing to the citizens of Morrow. After a period of dormancy, the Authority was reestablished on January 12, 2016. After they were re-established, they put out to bid and sold their only asset – a residential home on Navaho Trail. Separate financial statements for the Authority are not prepared.

### B. Government-wide and Fund Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the activities of the primary government. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from *business-type activities*, which rely to a significant extent on fees and charges for support.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include: 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Separate financial statements are provided for governmental funds, and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### C. Measurement Focus, Basis of Accounting and Basis of Presentation

The government-wide financial statements are reported using the *economic resources measurement* focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the *current financial resources measurement* focus and the *modified accrual basis of* accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be *available* when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses, and investment income associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the City.

The City reports the following major governmental funds:

The *General Fund* is the City's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The **2008 Special Purpose Local Option Sales Tax (SPLOST) Fund** is a capital projects fund used to account for the revenues and expenditures relating to the 2008 1% Special Purpose Local Option Sales Tax.

The **2014 Special Purpose Local Option Sales Tax (SPLOST) Fund** is a capital projects fund used to account for the revenues and expenditures relating to the 2014 1% Special Purpose Local Option Sales Tax.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# C. Measurement Focus, Basis of Accounting and Basis of Presentation (Continued)

The City reports the following major proprietary funds:

The **Sanitation Fund** accounts for the operations of commercial and residential waste removal within the City. All activities necessary to provide such services are accounted for in this fund.

The *Morrow Center Fund* accounts for the operations of the Morrow Conference Center. All activities necessary to provide such services are accounted for in this fund.

Additionally, the City reports the following fund type:

The **special revenue funds** account for revenue sources that are legally restricted to expenditure for specific purposes.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are payments-in-lieu of taxes and other charges between the City's sanitation function and various other functions of the City. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

Amounts reported as *program revenues* include: 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the enterprise funds are charges to customers for sales and services provided. The City also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. Operating expenses for the enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources as they are needed.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### D. Budgets and Budgetary Accounting

The City follows these procedures in establishing the budgetary data reflected in the financial statements:

- Budget requests are completed in April.
- 2. Proposed budgets are reviewed and prepared by the City Manager for submission to the Mayor and the City Commission in May.
- 3. Public hearings on the proposed budget are held in May and June.
- 4. The budget is legally adopted by the Mayor and City Commission prior to June 30.
- 5. All budget revisions or changes must be approved as required by Georgia law and administrative policy. Transfer of budgeted amounts in excess of \$5,000 between departments requires the approval of the City Council. This is consistent with the legal level of budgetary control as the budget is adopted at the department level. Revisions that alter the total expenditures of any department or fund must be approved by the City Council. The City Council made several immaterial supplemental budget appropriations during the year.
- Formal budgetary integration is employed as a management control device during the year for all the governmental funds and the enterprise funds. Budgets for the enterprise funds are prepared for planning and control purposes only.
- 7. Budgets for the governmental funds and the enterprise funds are adopted on a basis consistent with accounting principles generally accepted in the United States of America.
- 8. Revenues and expenditures of the capital projects funds are budgeted on a project basis and are, therefore, excluded from presentation in the financial statements.

# E. Cash and Cash Equivalents

Cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Generally, only investments with original maturities of three months or less meet this definition.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# F. Deposits and Investments

For purposes of the statement of cash flows, the City considers all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash equivalents.

State statutes authorize the City to invest in obligations of the U.S. Government and agencies of corporations of the U.S. Government; obligations of any state; obligations of any political subdivision of any state; certificates of deposit or time deposits of any national state bank or savings and loans which have deposits insured by the FDIC or FSLIC; prime bankers' acceptances; repurchase agreements; and the Local Government Investment Pool of the State of Georgia ("Georgia Fund 1"). Georgia Fund 1 was created under OCGA 36-83-8 and is a stable asset value investment pool, which follows Standard and Poor's criteria for AAAf rated money market funds and is regulated by the Georgia Office of the State Treasurer. The pool is not registered with the SEC as an investment company. The pool's primary objectives are safety of capital, investment income, liquidity and diversification while maintaining principal (\$1 per share value). The asset value is calculated weekly to ensure stability. The pool distributes earnings (net of management fees) on a monthly basis and determines participants' shares sold and redeemed based on \$1 per share. The pool also adjusts the value of its investments to fair market value as of year-end and the City's investment in the Georgia Fund 1 is reported at fair value. The City considers amounts held in Georgia Fund 1 as investments for financial statement presentation.

Investments are reported at fair value. Short-term investments are reported at cost, which approximates fair value. Securities traded on a national or international exchange are valued at the last reported sales price at current exchange rates. Mortgages are valued on the basis of future principal and interest payments, and are discounted at prevailing interest rates for similar instruments. The fair value of real estate investments is based on independent appraisals. Investments that do not have an established market are reported at estimated fair values. Increases or decreases in the fair value during the year are recognized as a component of interest income.

### G. Inventory and Prepaid Items

Inventory is valued at cost, which approximates market, using the first in, first out (FIFO) method. The consumption method is used to account for inventories. Under the consumption method, inventory items are recognized as expenditures when used. Prepaid items are accounted for using the consumption method. A prepaid item is recognized when a cash expenditure/expense is made for goods or services that were purchased for consumption, but not consumed as of June 30.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### H. Short-Term Interfund Receivables/Payables

During the course of operations, numerous transactions occur between individual funds for goods provided or services rendered. For the most part, the effect of interfund activity has been removed from the government-wide Statement of Net Position. Any residual balances outstanding between the governmental and business-type activities are reported in the government-wide statement of net position as "internal balances." In the major fund balance sheets, these receivables and payables are classified as "due from other funds" and "due to other funds".

### I. Grants from Other Governments

Federal and state governmental units represent an important source of supplementary funding used to finance housing, business development employment, construction programs, capital asset additions and other activities beneficial to the community. This funding, primarily in the form of grants, is recorded in both governmental and proprietary funds. Grant contributions in the proprietary funds, which are for the purpose of construction activities, or land easement or capital asset acquisitions, are recorded as capital contributions within the statement of revenues and expenses. For all funds, a grant receivable is recorded when the City has a right to receive the related grant amounts.

### J. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the City as assets with an initial, individual cost of \$5,000 and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. In accordance with GASB 34, the City has elected not to include infrastructure acquired or constructed prior to July 1, 2003.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend useful lives are expensed as incurred.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### J. Capital Assets (Continued)

Major outlays for capital assets and major improvements are capitalized as projects are constructed. Interest incurred during the construction period of capital assets of the business-type activities is included as part of the capitalized value of the assets constructed. The amount of interest capitalized is calculated by offsetting interest expense incurred (from the date of borrowing until the date of completion of the project) with interest earned on investment proceeds over the same period. During the fiscal year ended June 30, 2017, there was no capitalized interest.

Depreciation is provided on the straight-line method over the following estimated useful lives:

Buildings, grounds, and improvements	15-40 years
Machinery and equipment	5-10 years
Furniture and fixtures	5 years
Infrastructure	15 years
Vehicles	5-10 years
Computer software	5 years
Park facilities and improvements	15 years

# K. Long-Term Liabilities

In the government-wide financial statements and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type Statement of Net Position. Bond premiums and discounts and deferred charges, are deferred and amortized over the life of the bonds using the straight line method, which is not materially different than the effective interest method. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### L. Deferred Outflows/Inflows of Resources

In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The City has one item that qualifies for reporting in this category and relates to the City's Retirement Plan. Any contributions made by the City to the pension plan before year end but subsequent to the measurement date of the City's net pension liability are reported as deferred outflows of resources.

In addition to liabilities, the Statement of Net Position and the Governmental Funds Balance Sheet will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of fund balance that applies to future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The City has four items that qualify for reporting in this category, one of which arises only under the modified accrual basis of accounting. Accordingly, the item, unavailable revenue, is reported only in the governmental funds balance sheet. The governmental funds report unavailable revenues from property taxes and these amounts are deferred and will be recognized as an inflow of resources in the period in which the amounts become available. The other three items relate to the City's Retirement Plan and are combined under the heading "Pension" in the Statement of Net Position. Experience differences result from periodic studies by the City's actuary, which adjust the net pension liability for actual experience for certain trend information that was previously assumed, for example the assumed dates of retirement of plan members. These experience differences are recorded as deferred inflows of resources and are amortized into pension expense over the expected remaining service lives of plan members. Changes in actuarial assumptions, which adjust the net pension liability, are also recorded as deferred inflows of resources are amortized into pension expense over the expected remaining service lives of plan members. Additionally, the net difference between projected and actual earnings on pension plan investments is deferred and amortized against pension expense over a five-year period, resulting in recognition as a deferred inflow of resources.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### M. Compensated Absences

City employees accrue vacation in different amounts, according to the number of years of service. Employees under 10 years of service accrue two weeks of vacation each year. Upon reaching 10 years of service, employees can accrue three weeks per year. These days can be taken either through time off or by payment upon termination. The third week accrued for employees over 10 years of service can also be paid out as additional compensation while still employed.

Employees earn sick leave in proportion to actual hours worked. Sick leave, however, is not paid upon termination if termination is by manner other than death or retirement. One-half of the excess accrued hours over 60 days at the end of the year are paid out to employees. All vacation pay is accrued when incurred in the government-wide and proprietary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations or retirements.

### N. Encumbrances

Encumbrance accounting, under which purchase orders, contracts and other commitments for the expenditure of monies are recorded in order to reserve the portion of the applicable appropriation, is employed as an extension of formal budgetary integration in the General Fund, the 2008 SPLOST Fund, and the 2014 SPLOST Fund. Encumbrances outstanding at year end are reported as committed or assigned fund balances since they do not constitute expenditures or liabilities.

Unencumbered appropriations lapse at the end of the year. Encumbrances are re-appropriated in the following year, except for encumbrances in the 2008 SPLOST Fund and the 2014 SPLOST Fund, which are continuing. Encumbrances do not represent GAAP expenditures. At June 30, 2017, there were no encumbrances outstanding.

### O. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance." Fund equity for all other reporting is classified as "net position."

**Fund Balance** – Generally, fund balance represents the difference between the assets and liabilities under the current financial resources measurement focus of accounting. In the fund financial statements, governmental funds report fund balance classifications that comprise a hierarchy based primarily on the extent to which the City is bound to honor constraints on the specific purposes for which amounts in those funds can be spent.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# O. Fund Equity (Continued)

Fund balances are classified as follows:

- **Nonspendable** Fund balances are reported as nonspendable when amounts cannot be spent because they are either (a) not in spendable form (i.e., items that are not expected to be converted to cash) or (b) legally or contractually required to be maintained intact.
- **Restricted** Fund balances are reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the City or through external restrictions imposed by creditors, grantors or laws or regulations of other governments.
- **Committed** Fund balances are reported as committed when they can be used only for specific purposes pursuant to constraints imposed by formal action of the City Council through the adoption of a resolution. Only the City Council may modify or rescind the commitment.
- **Assigned** Fund balances are reported as assigned when amounts are constrained by the City's intent to be used for specific purposes, but are neither restricted nor committed. Through resolution, the City Council has authorized the City's Finance Director or the City Manager to assign fund balances.
- **Unassigned** Fund balances are reported as unassigned as the residual amount when the balances do not meet any of the above criterion. The City reports positive unassigned fund balance only in the General Fund. Negative unassigned fund balances may be reported in all funds.

**Flow Assumptions** – When both restricted and unrestricted amounts of fund balance are available for use for expenditures incurred, it is the City's policy to use restricted amounts first and then unrestricted amounts as they are needed. For unrestricted amounts of fund balance, it is the City's policy to use fund balance in the following order: 1) committed, 2) assigned, and 3) unassigned. The City has not adopted a minimum fund balance policy.

**Net Position** – Net position represents the difference between assets and liabilities in reporting which utilizes the economic resources measurement focus. Net investment in capital assets, consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used (i.e., the amount that the City has spent) for the acquisition, construction or improvement of those assets. Net position is reported as restricted using the same definition as used for restricted fund balance as described in the section above. All other net position is reported as unrestricted.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### P. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Q. Tax Abatement Agreements

During the year ended June 30, 2017, the City implemented GASB Statement No. 77, *Tax Abatement Disclosures*. This statement requires the City to disclose information for any tax abatement agreements either entered into by the City, or agreements entered into by other governments that reduce the City's tax revenues. As of June 30, 2017, the City did not have any such agreements, either entered into by the City or by other governments, that exceeded the quantitative threshold for disclosure.

# NOTE 2. RECONCILIATION OF GOVERNMENT-WIDE FINANCIAL STATEMENTS AND FUND FINANCIAL STATEMENTS

# A. Explanation of certain differences between the governmental fund balance sheet and the government-wide statement of net position

The governmental fund balance sheet includes a reconciliation between *fund balance – total governmental funds* and *net position – governmental activities* as reported in the government-wide statement of net position. One element of that reconciliation explains that "certain liabilities are not due and payable in the current period and therefore are not reported in the funds." The details of this \$1,298,470 difference are as follows:

Capital leases	\$ (1,029,962)
Compensated absences	(262,503)
Accrued interest	(6,005)
Net adjustment to reduce fund balance - total governmental funds	
to arrive at net position - governmental activities	\$ (1,298,470)

# NOTE 2. RECONCILIATION OF GOVERNMENT-WIDE FINANCIAL STATEMENTS AND FUND FINANCIAL STATEMENTS (CONTINUED)

B. Explanation of certain differences between the governmental fund statement of revenues, expenditures, and changes in fund balances and the government-wide statement of activities

The governmental fund statement of revenues, expenditures, and changes in fund balances includes a reconciliation between *net changes in fund balances – total governmental funds* and *changes in net position of governmental activities* as reported in the government-wide statement of activities. One element of that reconciliation explains that "Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their useful lives and reported as depreciation expense." The details of this \$811,663 difference are as follows:

Capital outlay	\$ 376,811
Depreciation expense	(1,188,474)
Net adjustment to decrease net changes in fund balances - total	
governmental funds to arrive at changes in net position of	
governmental activities	\$ (811,663)

Another element of that reconciliation explains that "Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds." The details of this \$117,072 difference are as follows:

\$ 1,692
154,063
(38,683)
\$ 117,072
\$ 

### NOTE 3. DEPOSITS AND INVESTMENTS

Total deposits and investments as of June 30, 2017, are summarized as follows:

Amounts as presented on the entity-wide Statement of Net Position:	
Cash and cash equivalents	\$ 5,913,869
Investments	2,927,617
Component Units - cash and cash equivalents	595,999
Total	\$ 9,437,485
Cash deposited with financial institutions	\$ 6,509,868
Cash deposited with Georgia Fund 1	 2,927,617
Total	\$ 9,437,485

**Credit risk.** State statutes authorize the City to invest in obligations of the State of Georgia or other states; obligations issued by the U.S. government; obligations fully insured or guaranteed by the U.S. government or by a government agency of the United States; obligations of any corporation of the U.S. government; prime bankers' acceptances; the local government investment pool established by state law; repurchase agreements; and obligations of other political subdivisions of the State of Georgia. It is the City's policy to limit its investments to those allowed and authorized by state law. As of June 30, 2017, the City's investment in Georgia Fund 1 was rated AAAf by Standard & Poor's.

**Interest rate risk.** The City does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

At June 30, 2017, the City had the following investments:

Investment	<u>Maturities</u>	 Fair Value
Georgia Fund 1	26-day weighted average	\$ 2,927,617

**Fair value measurements.** The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. As of June 30, 2017, the City's only investment is in Georgia Fund 1. The Georgia Fund 1 is an investment pool, which does not meet the criteria of GASB Statement No. 79 and is thus valued at fair value in accordance with GASB Statement No. 31. As a result, the City does not disclose its investment in the Georgia Fund 1 within the fair value hierarchy.

# NOTE 3. DEPOSITS AND INVESTMENTS (CONTINUED)

**Custodial credit risk – deposits.** Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. As of June 30, 2017, all of the City's and its discretely presented component units bank balances were covered by either federal depository insurance, by collateral held by the City's agent in the City's name, or by collateral held by a third party custodian bank as part of the Georgia Office of the State Treasurer's Pooled Funds program.

**Custodial Credit Risk – Investments.** Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty, the City will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. State statutes require all investments (other than federal or state government instruments) to be collateralized by depository insurance, obligations of the U.S. government, or bonds of public authorities, counties, or municipalities.

### NOTE 4. RECEIVABLES

Receivables as of year-end, including the applicable allowances for uncollectible accounts, are as follows:

	General		2014 SPLOST	onmajor ⁄ernmental	s	anitation	Morrow Center	Total
Receivables:		'						
Taxes	\$ 518,927	\$	195,241	\$ 105,999	\$	-	\$ -	\$ 820,167
Accounts	38,372		-	-		101,632	12,758	152,762
Due from								
other governments	227,506		-	-		-	-	227,506
Gross receivables	784,805		195,241	105,999		101,632	12,758	1,200,435
Less: allowance	(77,914)		-	-		-	-	(77,914)
Total receivables	\$ 706,891	\$	195,241	\$ 105,999	\$	101,632	\$ 12,758	\$ 1,122,521

### **Property Taxes**

Property taxes were levied on October 26, 2016, (Levy Date) based upon property values assessed as of January 1. The billings were mailed on December 16, 2016, and payable on or before February 15, 2017, for the fiscal year 2017 tax. Taxes not paid within 30 days of the March 15th due date are subject to property tax liens on March 15, 2017. Property tax revenues are recognized when levied to the extent they result in current receivables.

The tax rate levied during fiscal year 2017 for the City's operations was 9.638 mills (mill equals \$1 per thousand dollars of assessed value).

# NOTE 5. CAPITAL ASSETS

# **A. Primary Government**

Capital asset activity for the fiscal year ended June 30, 2017, was as follows:

	Beginning Balance	 Increases	 Decreases	 Ending Balance
Governmental activities:				
Capital assets, not being depreciated:				
Land	\$ 5,013,235	\$ =	\$ =	\$ 5,013,235
Infrastructure in process	249,898	25,467	-	275,365
Total capital assets, not				
being depreciated	 5,263,133	 25,467		 5,288,600
Capital assets, being depreciated:				
Buildings, grounds, and improvements	4,654,174	-	-	4,654,174
Machinery and equipment	1,282,921	44,074	-	1,326,995
Furniture and fixtures	187,833	-	-	187,833
Infrastructure	11,313,830	-	-	11,313,830
Vehicles	3,140,734	270,874	(196,667)	3,214,941
Computer equipment and software	154,056	36,396	-	190,452
Park facilities and improvements	1,051,080	-	-	 1,051,080
Total capital assets,				
being depreciated	 21,784,628	 351,344	(196,667)	 21,939,305
Less accumulated depreciation for:				
Buildings, grounds, and improvements	(2,605,000)	(119,698)	-	(2,724,698)
Machinery and equipment	(594,942)	(109,754)	-	(704,696)
Furniture and fixtures	(187,833)	-	-	(187,833)
Infrastructure	(5,660,444)	(686,282)	196,667	(6,150,059)
Vehicles	(2,376,465)	(195,834)	-	(2,572,299)
Computer equipment and software	(139,170)	(11,206)	-	(150,376)
Park facilities and improvements	(618,705)	(65,700)		 (684,405)
Total accumulated depreciation	(12,182,559)	(1,188,474)	196,667	 (13,174,366)
Total capital assets, being				
depreciated, net	 9,602,069	 (837,130)	-	 8,764,939
Governmental activities capital				
assets, net	\$ 14,865,202	\$ (811,663)	\$ -	\$ 14,053,539

# NOTE 5. CAPITAL ASSETS (CONTINUED)

# A. Primary Government (Continued)

	Beginning Balance		Inc	creases	Decre	eases	Ending Balance		
Business-type activities: Capital assets, being depreciated: Machinery and equipment Total capital assets,	\$	<u>-</u>	\$	40,800	\$		\$	40,800	
being depreciated				40,800				40,800	
Less accumulated depreciation for: Machinery and equipment Total accumulated depreciation		<u>-</u> -		(8,000)		<u>-</u>	_	(8,000) (8,000)	
Business-type activities capital assets, net	\$		\$	32,800	\$	<u>-</u>	\$	32,800	

Depreciation expense was charged to functions/programs of the primary government as follows:

Governmental activities: General government Public safety Public works Housing and economic development Total depreciation expense - governmental activities	\$	25,735 324,742 791,428 46,569 1,188,474
Business-type activities:  Morrow Center  Total depreciation expense - business-type activities	\$ \$	8,000 8,000

# NOTE 5. CAPITAL ASSETS (CONTINUED)

# B. Discretely Presented Component Unit – Downtown Development Authority

Capital asset activity for the Downtown Development Authority for the fiscal year ended June 30, 2017, was as follows:

	Beginning Balance			ncreases	 ecreases	Ending Balance		
Capital assets, not being depreciated:								
Land	\$	292,019	\$		\$ (221,467)	\$	70,552	
Total capital assets, not								
being depreciated		292,019		-	 (221,467)		70,552	
Capital assets, being depreciated:								
Buildings and improvements		3,225,769		-	-		3,225,769	
Land improvements		52,464		-	-		52,464	
Infrastructure		1,887,176		-	-		1,887,176	
Total capital assets,			_			-		
being depreciated		5,165,409					5,165,409	
Less accumulated depreciation for:								
Buildings and improvements		(1,282,278)		(84,500)	-		(1,366,778)	
Land improvements		(29,760)		(2,838)	-		(32,598)	
Infrastructure		(675,362)		(36,721)	-		(712,083)	
Total accumulated depreciation		(1,987,400)		(124,059)	-		(2,111,459)	
Total capital assets, being								
depreciated, net		3,178,009		(124,059)	-		3,053,950	
Total capital assets, net	\$	3,470,028	\$	(124,059)	\$ (221,467)	\$	3,124,502	

# NOTE 5. CAPITAL ASSETS (CONTINUED)

# C. Discretely Presented Component Unit – Urban Redevelopment Agency

Capital asset activity for the Urban Redevelopment Agency for the fiscal year ended June 30, 2017, was as follows:

		Beginning Balance		ncreases	Decreases			Ending Balance
Capital assets, not being depreciated:	•		•		•		•	
Land	\$	2,657,339	\$	-	\$		\$	2,657,339
Total capital assets, not								
being depreciated		2,657,339		-				2,657,339
Capital assets, being depreciated:								
Buildings and improvements		2,747,013		=		-		2,747,013
Land improvements		100,878		-		-		100,878
Machinery and equipment		2,241		-		-		2,241
Total capital assets,								
being depreciated		2,850,132						2,850,132
Less accumulated depreciation for:								
Buildings and improvements		(102,657)		(102,657)		-		(205,314)
Land improvements		(13,763)		(13,763)		-		(27,526)
Machinery and equipment		(448)		(449)		-		(897)
Total accumulated depreciation		(116,868)	-	(116,869)		-		(233,737)
Total capital assets, being				<u> </u>				
depreciated, net		2,733,264		(116,869)				2,616,395
Total capital assets, net	\$	5,390,603	\$	(116,869)	\$		\$	5,273,734

### NOTE 6. LONG-TERM DEBT

### A. Primary Government

Long-term liability activity for the year ended June 30, 2017, was as follows:

	E	Beginning Balance	Additions	F	Reductions		Ending Balance	 ue Within One Year
Governmental activities:			 					
Capital leases	\$	1,289,110	\$ -	\$	(259,148)	\$	1,029,962	\$ 266,297
Compensated absences		223,820	240,853		(202,170)		262,503	236,300
Net pension liability		2,354,864	1,372,885		(2,390,258)		1,337,491	-
Governmental activities						'		•
Long-term liabilities	\$	3,867,794	\$ 1,613,738	\$	(2,851,576)	\$	2,629,956	\$ 502,597

Compensated absences are substantially liquidated by the General Fund.

**Capital leases.** At June 30, 2003, the City was obligated under a capital lease with the Clayton County Tourism Authority (the County), covering the Morrow Welcome Center building (the building). In August 2003, the lease was terminated in conjunction with a bond issue described in the following paragraph.

During August 2003, the Downtown Development Authority of the City of Morrow, a component unit of the City, issued bonds in the amount of \$1,500,000. The proceeds of these bonds were used to purchase the building from the County. Additionally, the Authority and the City executed a new capital lease agreement covering the building. The gross amount of the building recorded on the City's books as a capital asset under this capital lease is \$1,500,000.

In September 2012, the City entered into a lease agreement for a new fire truck. The lease agreement qualifies as a capital lease for accounting purposes (title transfers at the end of the lease term). This lease has an annual interest rate of 2.45% and the gross amount of the fire truck under this capital lease is \$461,794.

In January 2014, the City entered into a lease agreement for nine police vehicles. The lease agreement qualifies as a capital lease for accounting purposes (title transfers at the end of the lease term). This lease has an annual interest rate of 2.08% and the gross amount of the police vehicles under this capital lease is \$292,196.

In January 2015, the City entered into a lease agreement for nine vehicles. The lease agreement qualifies as a capital lease for accounting purposes (title transfers at the end of the lease term). This lease has an annual interest rate of 2.48% and the gross amount of the police, fire and public works vehicles under this capital lease is \$300,523.

# NOTE 6. LONG-TERM DEBT (CONTINUED)

# A. Primary Government (Continued)

The following is a schedule of future minimum lease payments under the capital leases, and the present value of the net minimum lease payments at June 30, 2017:

Fiscal year ending June 30,	
2018	\$ 296,287
2019	219,554
2020	160,190
2021	160,190
2022	160,190
2023-2024	 127,875
Total minimum lease payments	 1,124,286
Less amount representing interest	(94,324)
Present value of minimum lease payments	\$ 1,029,962

The City's capital leases had a total purchase price of \$2,829,425, current year depreciation expense of \$166,684, accumulated depreciation of \$1,187,807 and net book value of \$1,641,618 as of June 30, 2017.

# B. Discretely Presented Component Unit – Downtown Development Authority

The following is a summary of long-term debt activity for the Downtown Development Authority for the year ended June 30, 2017:

	Beginning Balance		Addi	Additions Reductions		Ending Balance		Due Within One Year		
Downtown Development Authority										
Bonds payable Development Authority	\$	665,214	\$	-	\$	(83,504)	\$	581,710	\$	86,774
Long-term liabilities	\$	665,214	\$		\$	(83,504)	\$	581,710	\$	86,774

# NOTE 6. LONG-TERM DEBT (CONTINUED)

# B. Discretely Presented Component Unit – Downtown Development Authority (Continued)

**Bonds Payable**. The Downtown Development Authority of the City of Morrow, issued bonds in the amount of \$1,500,000 in August 2003. The proceeds of these bonds were used to purchase the Morrow Welcome Center building from the County. Bonds payable at June 30, 2017, are as follows:

Purpose	Interest Rate			Original Amount		Outstanding Amount		
Welcome Center Building	3.86%	20 years	2024	\$ 1,500,000	\$ \$	581,710 581,710		

**Bonds Payable.** Debt service requirements to maturity on the revenue bonds are as follows:

	Principal		I	nterest	 Total
Fiscal year ending June 30,	·				 
2018	\$	86,774	\$	21,208	\$ 107,982
2019		90,173		17,810	107,983
2020		93,704		14,278	107,982
2021		97,374		10,609	107,983
2022		101,187		6,795	107,982
2023 and 2024		112,498		2,903	115,401
Total	\$	581,710	\$	73,603	\$ 655,313

# C. Discretely Presented Component Unit - Urban Redevelopment Agency

The following is a summary of long-term debt activity for the Urban Redevelopment Agency for the year ended June 30, 2017:

	 Beginning Balance	Addi	itions	Redu	uctions	Ending Balance	_	ue Within One Year
Urban Redevelopment Agency								
Bonds payable Redevelopment Agency	\$ 9,165,000	\$		\$	-	\$ 9,165,000	\$	640,000
Long-term liabilities	\$ 9,165,000	\$		\$		\$ 9,165,000	\$	640,000

# NOTE 6. LONG-TERM DEBT (CONTINUED)

# C. Discretely Presented Component Unit – Urban Redevelopment Agency (Continued)

**Bonds Payable**. The Urban Redevelopment Agency of the City of Morrow, issued bonds in the amount of \$9,165,000 in June 2015. The proceeds of these bonds were used to purchase the old Macy's building (including the Morrow Conference Center) located at Southlake Mall and a professional office complex from the Downtown Development Authority. Bonds payable at June 30, 2017, are as follows:

Purpose	Interest Rate	Term	Due Date	- 3		Amount	
Morrow Conference Center	4.93%	10 years	2025	\$	9,165,000	\$	9,165,000

Bonds Payable. Debt service requirements to maturity on the revenue bonds are as follows:

	Principal		 Interest		Total
Fiscal year ending June 30,	' <u></u>	_	 		_
2018	\$	640,000	\$ 451,835	\$	1,091,835
2019		660,000	420,283		1,080,283
2020		680,000	387,745		1,067,745
2021		705,000	354,221		1,059,221
2022		725,000	319,464		1,044,464
2023 - 2025		5,755,000	739,005		6,494,005
Total	\$	9,165,000	\$ 2,672,553	\$	11,837,553

### NOTE 7. DEFINED BENEFIT PENSION PLAN

### A. Plan Description

The City of Morrow Retirement Plan is a defined benefit plan that provides retirement and disability benefits and death benefits to plan members and beneficiaries. The City's Plan is a part of the Georgia Municipal Employees Benefit System (the "System"), an agent multiple-employer public employee retirement system administered by the Georgia Municipal Association. The Public Retirement Systems Standard Law (Georgia Code Section 47-20-10) assigns the City to establish and amend the plan to the City of Morrow. The Georgia Municipal Employees Benefit System issues a publicly available financial report that includes financial statements and required supplementary information for the System. The report may be obtained by writing to the Georgia Municipal Employees Benefit System, 201 Pryor Street, S.W., Atlanta, Georgia 30303.

# NOTE 7. DEFINED BENEFIT PENSION PLAN (CONTINUED)

### A. Plan Description (Continued)

Plan membership. At January 1, 2017, there were 172 participants consisting of the following:

Inactive plan members or beneficiaries currently receiving benefits	38
Inactive plan members entitled to but not receiving benefits	53
Active plan members	81
Total	172

Benefits provided. As provided by State law, benefit provisions for participants in GMEBS are established by the respective employers. As authorized by City Council, the plan provides pension benefits and death and disability benefits for full-time employees. Benefits are provided by the Plan whereby retirees receive 3% multiplied by their salary multiplied by the number of years of service. There is a 30 year cap on the service component of the computation. Employee benefits are fully vested after 10 years of service. Normal retirement age is 65 with 5 years of credited service.

Contributions. The City's employee participation is noncontributory. The City is required to contribute at an actuarially determined rate; the current rate is 9.58% of annual covered payroll. The contribution requirements of plan members and the City are established and may be amended by the System's Board of Trustees.

The Plan is subject to minimum funding standards of the Georgia Public Retirement Systems Standards law. The Board of Trustees of GMEBS has adopted a recommended actuarial funding policy for the Plan which meets state minimum requirements and will accumulate sufficient funds to provide the benefits under the Plan. The funding policy for the Plan, as adopted by City Council, is to contribute an amount equal to or greater than the actuarially recommended contribution rate. This rate is based on the estimated amount necessary to finance the costs of benefits earned by Plan members during the year, with an additional amount to finance any unfunded accrued liability. City contributions to the Plan were \$359,850 for the year ended June 30, 2017.

### B. Net Pension Liability of the City

The City's net pension liability was measured as of September 30, 2016. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of January 1, 2017, with update procedures performed by the actuary to roll forward the total pension liability measured as of September 30, 2016.

# NOTE 7. DEFINED BENEFIT PENSION PLAN (CONTINUED)

# B. Net Pension Liability of the City (Continued)

Actuarial assumptions. The total pension liability in the January 1, 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 3.25%

Salary increases 3.25%, plus age and service based merit increases

Investment rate of return 7.75%

Mortality rates were based on the RP-2000 Combined Healthy Mortality Table with gender-distinct rates, set forward two years for males and one year for females. The actuarial assumptions used in the January 1, 2017, valuation were based on the results of an actuarial experience study for the period January 1, 2010, through June 30, 2014. There are no cost of living adjustments included in the assumptions.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of September 30, 2016, are summarized in the following table:

		Long-term
	Target	expected real
Asset Class	allocation	rate of return*
Domestic equity	45.00%	6.75%
International equity	20.00%	7.45%
Real estate	10.00%	4.55%
Global fixed income	5.00%	3.30%
Domestic fixed income	20.00%	1.75%
Cash	0.00%	
Total or weighted arithmetic average	100.00%	

<sup>\*</sup> Rates shown are net of the 3.25% assumed rate of inflation.

# NOTE 7. DEFINED BENEFIT PENSION PLAN (CONTINUED)

# B. Net Pension Liability of the City (Continued)

Discount rate. The discount rate used to measure the total pension liability was 7.75%. The projection of cash flows used to determine the discount rate assumed that the employer contributions will be made equal to the actuarially determined contribution rate. Based on this assumption, the Plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on Plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Changes in the net pension liability of the City. The changes in the components of the net pension liability of the City for the year ended June 30, 2017, were as follows:

	Total Pension Liability (a)		_	Plan Fiduciary Net Position (b)			Net Pension Liability (a) - (b)		
Beginning Balance	\$	14,204,130	_	\$	11,849,266	-	\$	2,354,864	
Changes for the year:									
Service cost		276,558			-			276,558	
Interest		1,079,384			-			1,079,384	
Differences between expected									
and actual experience		(652,364)			-			(652,364)	
Contributions—employer		-			420,033			(420,033)	
Net investment income		-			1,317,861			(1,317,861)	
Benefit payments, including refunds									
of employee contributions		(553,195)			(553,195)			-	
Administrative expense		-	_		(16,943)	_		16,943	
Net changes		150,383			1,167,756			(1,017,373)	
Ending Balance	\$	14,354,513		\$	13,017,022		\$	1,337,491	

The Plan's fiduciary net position as a percentage of the total pension liability

90.68%

The required schedule of changes in the City's net pension liability and related ratios immediately following the notes to the financial statements presents multiyear trend information about whether the value of Plan assets is increasing or decreasing over time relative to the total pension liability.

# NOTE 7. DEFINED BENEFIT PENSION PLAN (CONTINUED)

### B. Net Pension Liability of the City (Continued)

Sensitivity of the net pension liability to changes in the discount rate. The following presents the net pension liability of the City, calculated using the discount rate of 7.75%, as well as what the City's net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.75%) or 1-percentage-point higher (8.75%) than the current rate.

	1% Decrease (6.75%)		Current scount Rate (7.75%)	1% Increase (8.75%)	
City's net pension liability	\$	3,383,388	\$ 1,337,491	\$	(364,429)

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and actuarially determined amounts are subject to continual revision as results are compared to past expectations and new estimates are made about the future. Actuarial calculations reflect a long-term perspective. Calculations are based on the substantive plan in effect as of September 30, 2016, and the current sharing pattern of costs between employer and employee.

# C. Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended June 30, 2017, the City recognized pension expense of \$206,358. At June 30, 2017, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Outf	ferred flows of sources	Deferred Inflows of Resources		
Differences between expected and actual experience Changes in assumptions	\$	-	\$	(831,555) (54,738)	
Net difference between projected and actual earnings on pension plan investments		_		(10,670)	
City contributions subsequent to the measurement date		299,875		-	
Total	\$	299,875	\$	(896,963)	

# NOTE 7. DEFINED BENEFIT PENSION PLAN (CONTINUED)

# C. Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Continued)

City contributions subsequent to the measurement date of \$299,875 are reported as deferred outflows of resources and will be recognized as a reduction of the net pension liability in the year ending June 30, 2018. Amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30:	
2018	\$ (254,027)
2019	(254,027)
2020	(177,364)
2021	 (211,545)
Total	\$ (896,963)

### NOTE 8. DEFINED CONTRIBUTION PENSION PLAN

The City participates in the Georgia Municipal Association 401(a) Defined Contribution Plan (the Plan) which is administered by the Georgia Municipal Association through their service manager, Nationwide Retirement Solutions. The Plan provides retirement benefits to plan participants and beneficiaries. Plan provisions and contribution requirements are established and may be amended by the City. Employees are not required to contribute to the Plan. The City contributes an amount equal to 50% of the amount contributed by participants to the City's plan, except that the City shall not match in excess of 4% of the participant's annual compensation. The City's contribution for each employee is 100% vested after five years of continuous service, 66% vested after four years and 33% vested after three years. For the fiscal year ending June 30, 2017, the City did not contribute to the Plan.

Pursuant to the Statement Number 32 of the Governmental Accounting Standards Board "Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans", the City does not have a fiduciary relationship with the 457 plan. Accordingly, the balances and transactions of the City's 457 plan are not reported in the City's financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

#### NOTE 9. BUDGET COMPLIANCE AND DEFICIT FUND EQUITY

#### A. Excess of Expenditures over Appropriations

For the year ended June 30, 2017, expenditures exceeded budget appropriations, as follows:

Fund	 Excess
General Fund	
Public safety - capital outlay	\$ 250
Economic development - tourism	1.905

These over expenditures were funded by available fund balance and larger than anticipated revenues.

#### **B.** Deficit Net Position

The Downtown Development Authority and the Urban Redevelopment Agency had a deficit net position of \$62,446 and \$3,505,490, respectively, as of June 30, 2017. The deficit in the Downtown Development Authority will be reduced through charges for services and intergovernmental revenues. The deficit in the Urban Redevelopment Agency will be reduced as the City pays down the outstanding bond obligation.

#### NOTE 10. HOTEL/MOTEL LODGING TAX

The City has levied an 8% lodging tax. For the fiscal year ended June 30, 2017, \$1,054,023 of hotel/motel tax was collected. Of the total collected, \$810,466 was used for the promotion of tourism within the City.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 11. INTERFUND BALANCES AND TRANSFERS

Interfund receivable and payable balances as of June 30, 2017, are as follows:

				Due	From			
		2008		2014	No	onmajor	Morrow	
	;	SPLOST	5	SPLOST	Gov	ernmental	Center	Total
Due To	-							
General Fund	\$	25,206	\$	58,612	\$	2,373	\$ 94,167	\$ 180,358
Total	\$	25,206	\$	58,612	\$	2,373	\$ 94,167	\$ 180,358

These balances resulted from the time lag between the dates of (1) collection of various taxes in Special Revenue Funds, (2) interfund goods and services are provided or reimbursable expenditures occur, (3) transactions are recorded in the accounting system, and (4) payments between funds are made.

Interfund transfers for the year ended June 30, 2017, consisted of the following:

		T	ranster to			
		N	lonmajor	Morrow		
	General	Go	vernmental	Center		Total
Transfer from			·			
General Fund	\$ =	\$	76,101	\$ 32,113	\$	108,214
Nonmajor Governmental	440,663		198,280	=		638,943
Sanitation Fund	70,000		=	=		70,000
Total	\$ 510,663	\$	274,381	\$ 32,113	\$	817,157
		_			_	

Transfers are used to (1) move revenues from the fund that statute or budget requires collecting them to the fund that the statute or budget requires to expend them and (2) use unrestricted revenues collected in the General Fund to finance various programs accounted for in other funds in accordance with budgetary authorizations.

#### NOTE 12. JOINT VENTURES

Under Georgia law, the City, in conjunction with other cities and counties in the Metro Atlanta area, is a member of the Atlanta Regional Commission (ARC). During its year ended June 30, 2017, the City's membership dues were paid by Clayton County, Georgia on the City's behalf. Membership in a regional commission (RC) is required by the Official Code of Georgia Annotated (OCGA), Section 50-8-34, which provides for the organizational structure of the ARC in Georgia. The RC Board membership includes the chief elected official of each county and municipality of the area. OCGA 50-8-39.1 provides that the member governments are liable for any debts or obligations of an RC. Separate financial statements may be obtained from: Atlanta Regional Commission, 40 Courtland Street NE, Atlanta, Georgia 30303.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 13. COMMITMENTS AND CONTINGENCIES

The City is involved in various claims and matters of litigation resulting from normal operations. Although the outcome of these lawsuits is not presently determinable, in the opinion of the City attorney, the resolution of these matters will not have a materially adverse effect on the financial condition of the City.

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the Federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time although the government expects such amounts, if any, to be immaterial.

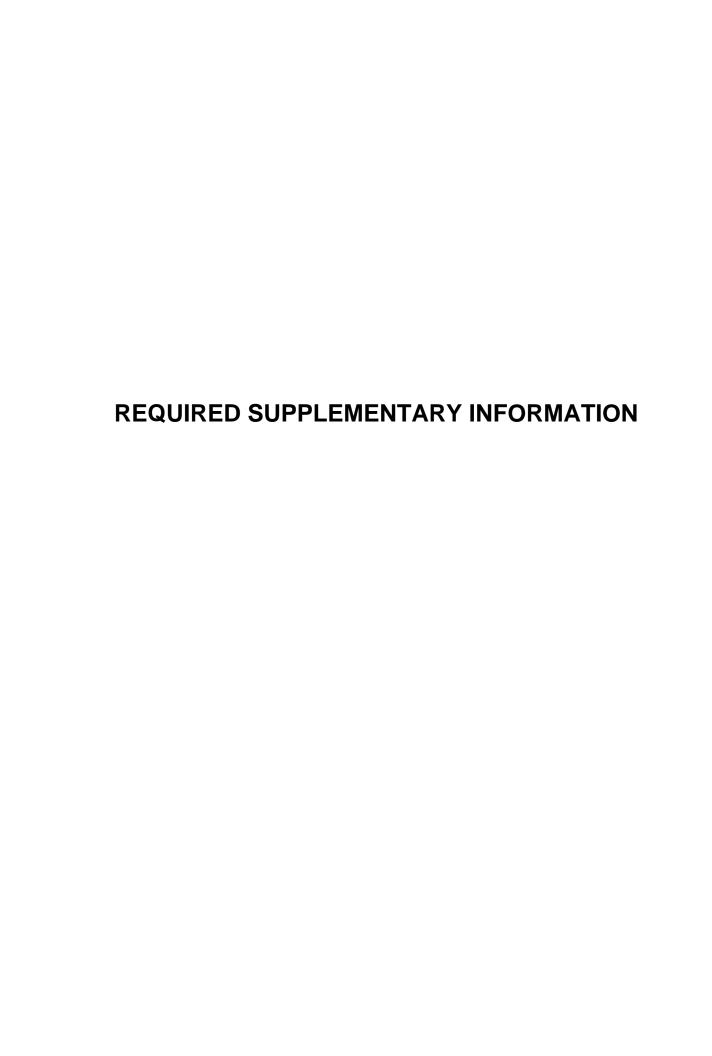
#### NOTE 14. RISK MANAGEMENT

The City is exposed to various risks of losses related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The City has joined together with other municipalities in the state as part of the Georgia Interlocal Risk Management Agency Property and Liability Insurance Fund and the Georgia Municipal Association Group Self-Insurance Workers' Compensation Fund, public entity risk pools currently operating as common risk management and insurance programs for member local governments.

As part of these risk pools, the City is obligated to pay all contributions and assessments as prescribed by the pools, to cooperate with the pools' agents and attorneys, to follow loss reduction procedures established by the funds and to report as promptly as possible and in accordance with any coverage descriptions issued, all incidents which could result in the funds being required to pay any claim of loss. The City is also to allow the pools' agents and attorneys to represent the City in investigation, settlement discussions and all levels of litigation arising out of any claim made against the City within the scope of loss protection furnished by the funds.

The funds are to defend and protect the members of the funds against liability or loss as prescribed in the member government contract and in accordance with the workers' compensation law of Georgia. The funds are to pay all cost taxed against members in any legal proceeding defended by the members, all interest accruing after entry of judgment and all expenses incurred for investigation, negotiation or defense.

Settled claims in the past three years have not exceeded the coverages.



# CITY OF MORROW, GEORGIA REQUIRED SUPPLEMENTARY INFORMATION SCHEDULE OF CHANGES IN THE CITY'S NET PENSION LIABILITY AND RELATED RATIOS FOR THE FISCAL YEARS ENDED JUNE 30,

		2017		2016	2015
Total pension liability Service cost Interest on total pension liability Differences between expected and actual experience Changes of assumptions Benefit payments, including refunds of employee	\$	276,558 1,079,384 (652,364)	\$	359,638 1,026,035 (149,908)	\$ 443,408 996,071 (439,431) (109,478)
contributions		(553,195)	_	(541,580)	(466,299)
Net change in total pension liability		150,383		694,185	424,271
Total pension liability - beginning Total pension liability - ending	\$	14,204,130 14,354,513	\$	13,509,945 14,204,130	\$ 13,085,674 13,509,945
Plan fiduciary net position Contributions - employer Net investment income	\$	420,033 1,317,861	\$	552,938 130,288	\$ 528,868 1,197,510
Benefit payments, including refunds of employee contributions Administrative expenses	_	(553,195) (16,943)		(541,580) (19,282)	(466,299) (15,243)
Net change in plan fiduciary net position		1,167,756		122,364	1,244,836
Plan fiduciary net position - beginning Plan fiduciary net position - ending	\$	11,849,266 13,017,022	\$	11,726,902 11,849,266	\$ 10,482,066 11,726,902
City's net pension liability - ending	<u>\$</u>	1,337,491	\$	2,354,864	\$ 1,783,043
Plan fiduciary net position as a percentage of the total pension liability		90.7%		83.4%	86.8%
Covered-employee payroll	\$	3,831,939	\$	4,423,020	\$ 4,915,662
City's net pension liability as a percentage of covered-employee payroll		34.9%		53.2%	36.3%

#### **Notes to the Schedule**

The schedule will present 10 years of information once it is accumulated.

# CITY OF MORROW, GEORGIA REQUIRED SUPPLEMENTARY INFORMATION SCHEDULE OF CONTRIBUTIONS FOR THE FISCAL YEARS ENDED JUNE 30,

	 2017	2016	2015		
Actuarially determined contribution Contributions in relation to the actuarially	\$ 363,278	\$ 431,384	\$	577,249	
determined contribution	359,850	431,384		577,249	
Contribution deficiency (excess)	\$ 3,428	\$ -	\$	-	
Covered-employee payroll Contributions as a percentage of covered	\$ 3,521,632	\$ 3,831,939	\$	4,423,020	
employee payroll	10.2%	11.3%		13.1%	

#### Notes to the Schedule

Valuation date January 1, 2017
Cost method Projected unit credit

Actuarial asset valuation method

Sum of actuarial value at beginning of year and the cash flow during the year plus the assumed investment

return adjusted by 10% of the amount that the value exceeds or is less than the market value at end of year. The actuarial value is adjusted, if necessary, to be

within 20% of market value.

Assumed rate of return on investments 7.75%
Projected salary increases 3.25%
Cost-of-living adjustment 0.00%

Amortization method Closed level dollar for remaining unfunded liability

Remaining amortization period N/A

The schedule will present 10 years of information once it is accumulated.

## COMBINING STATEMENTS AND SCHEDULES

#### NONMAJOR GOVERNMENTAL FUNDS

#### **SPECIAL REVENUE FUNDS**

Special Revenue Funds are used to account for the proceeds of specific revenue sources that are restricted to expenditures for specified purposes.

The **Emergency Communications Fund** accounts for the fee collection and operations of the Emergency 911 system within the City.

The **Hotel/Motel Tax Fund** accounts for the Hotel/Motel tax receipts and distributions of funds used to promote tourism within the City.

The **Product Development Fund** is used to account for the portion of the hotel/motel tax revenues that the Mayor and Council have specifically designated for tourism product development purposes such as facilities.

The Confiscated Assets Fund accounts for the collection and use of funds confiscated from convicted offenders.

The **Excise Tax Fund** accounts for the collection of rental car fees that are required to be remitted to the Economic Development Department.

#### COMBINING BALANCE SHEET NONMAJOR GOVERNMENTAL FUNDS JUNE 30, 2017

ASSETS	Commu	gency nications und	N	Hotel/ Notel Tax Fund		Product velopment Fund	Co	onfiscated Assets Fund		Excise Tax Fund		Totals
Cash and cash equivalents Taxes receivable Prepaid expenditures Total assets	\$	- - -	\$	645,097 103,626 - 748,723	\$	373,279 - 9,000 382,279	\$	170,439 - - 170,439	\$	2,373 - 2,373	\$	1,188,815 105,999 9,000 1,303,814
LIABILITIES AND FUND BALANCES	<u> </u>		<u> </u>	7 10,720	<u> </u>	002,270	<u> </u>	170,100	<u> </u>	2,010	<u> </u>	1,000,011
LIABILITIES Accounts payable Due to other funds Total liabilities	\$	- - -	\$	45,336 - 45,336	\$	- - -	\$	70,041 - 70,041	\$	2,373 2,373	\$	115,377 2,373 117,750
FUND BALANCES  Nonspendable: Prepaid expenditures Restricted for: Public safety Housing and economic development Total fund balances		- - -		- 703,387 703,387		9,000 - 373,279 382,279		- 100,398 - 100,398		- - -	_	9,000 100,398 1,076,666 1,186,064
Total liabilities and fund balances	\$		\$	748,723	\$	382,279	\$	170,439	\$	2,373	\$	1,303,814

# COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR GOVERNMENTAL FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

	Emergency Communications Fund	Hotel/ Motel Tax Fund	Product Development Fund	Confiscated Assets Fund	Excise Tax Fund	Totals
Revenues						
Other taxes	\$ -	\$ 1,054,023	\$ -	\$ -	\$ 44,104	\$ 1,098,127
Charges for services	74,323	-	-	-	-	74,323
Fines and forfeitures				3,307		3,307
Total revenues	74,323	1,054,023		3,307	44,104	1,175,757
Expenditures						
Public safety	150,424	-	-	67,148	-	217,572
Housing and economic development	-	377,907	36,000	-	-	413,907
Total expenditures	150,424	377,907	36,000	67,148	-	631,479
Excess (deficiency) of revenues over						
(under) expenditures	(76,101)	676,116	(36,000)	(63,841)	44,104	544,278
Other financing sources (uses)						
Transfers in	76,101	-	198,280	-	-	274,381
Transfers out	-	(594,839)	-	-	(44,104)	(638,943)
Total other financing sources (uses)	76,101	(594,839)	198,280	-	(44,104)	(364,562)
Net change in fund balances	-	81,277	162,280	(63,841)	-	179,716
Fund balances, beginning of year		622,110	219,999	164,239		1,006,348
Fund balances, end of year	\$ -	\$ 703,387	\$ 382,279	\$ 100,398	\$ -	\$ 1,186,064

## CITY OF MORROW, GEORGIA EMERGENCY COMMUNICATIONS FUND

P	Origi	nal Budget	Fin	al Budget		Actual		/ariance
Revenues Charges for corrigons	\$	47 E70	\$	17 579	<b>c</b>	74 222	\$	26.750
Charges for services	φ	47,573	φ	47,573	\$	74,323	φ	26,750
Total revenues		47,573		47,573	-	74,323		26,750
Expenditures								
Public safety		151,842		151,842		150,424		1,418
Total expenditures		151,842		151,842		150,424		1,418
Deficiency of revenues under expenditures		(104,269)		(104,269)		(76,101)		28,168
Other financing sources								
Transfers in		104,269		104,269		76,101		(28, 168)
Total other financing sources		104,269		104,269		76,101		(28,168)
Net change in fund balance		-		-		-		-
Fund balances, beginning of year						-		
Fund balances, end of year	\$		\$		\$		\$	

#### CITY OF MORROW, GEORGIA HOTEL/MOTEL TAX FUND

	Origi	nal Budget	Fin	al Budget	 Actual	 /ariance
Revenues						
Other taxes	\$	925,000	\$	925,000	\$ 1,054,023	\$ 129,023
Total revenues		925,000		925,000	1,054,023	129,023
Expenditures						
Economic development		954,688		954,688	377,907	576,781
Total expenditures		954,688		954,688	377,907	576,781
Excess (deficiency) of revenues						
over (under) expenditures		(29,688)		(29,688)	 676,116	 705,804
Other financing uses						
Transfers out		(520,312)		(520,312)	(594,839)	(74,527)
Total other financing uses		(520,312)		(520,312)	(594,839)	(74,527)
Net change in fund balance		(550,000)		(550,000)	81,277	631,277
Fund balances, beginning of year		622,110		622,110	 622,110	 
Fund balances, end of year	\$	72,110	\$	72,110	\$ 703,387	\$ 631,277

## CITY OF MORROW, GEORGIA PRODUCT DEVELOPMENT FUND

Davianuas	Original B	udget	Final Budget	_	Actual		/ariance
Revenues Other taxes	\$	-	\$	- \$	-	\$	-
Total revenues		-		<u> </u>	-	-	-
Expenditures							
Economic development	348	8,437	348,437	,	36,000		312,437
Total expenditures	348	8,437	348,437		36,000		312,437
Deficiency of revenues under expenditures	(348	8,437)	(348,437	7)	(36,000)		312,437
Other financing sources							
Transfers in	173	3,437	173,437	7	198,280		24,843
Total other financing sources	173	3,437	173,437		198,280		24,843
Net change in fund balance	(175	5,000)	(175,000	))	162,280		337,280
Fund balances, beginning of year	219	9,999	219,999	)	219,999		
Fund balances, end of year	\$ 44	4,999	\$ 44,999	\$	382,279	\$	337,280

## CITY OF MORROW, GEORGIA CONFISCATED ASSETS FUND

	Orig	inal Budget	Fir	nal Budget	 Actual	 Variance
Revenues Fines and forfeitures Total revenues	\$	100,000	\$	100,000	\$ 3,307	\$ (96,693) (96,693)
Expenditures Public safety Total expenditures		100,000		100,000	67,148 67,148	32,852 32,852
Net change in fund balance		-		-	(63,841)	(63,841)
Fund balances, beginning of year					164,239	 164,239
Fund balances, end of year	\$		\$		\$ 100,398	\$ 100,398

#### CITY OF MORROW, GEORGIA EXCISE TAX FUND

Davanuas	Origi	inal Budget	Fin	al Budget	 Actual	 /ariance
Revenues Other taxes Total revenues	\$	41,500 41,500	\$	41,500 41,500	\$ 44,104 44,104	\$ 2,604 2,604
Other financing uses  Transfers out  Total other financing uses		(41,500) (41,500)		(41,500) (41,500)	 (44,104) (44,104)	 (2,604) (2,604)
Net change in fund balance		-		-	-	-
Fund balances, beginning of year					 	 -
Fund balances, end of year	\$		\$		\$ 	\$ 

## SCHEDULE OF EXPENDITURES OF SPECIAL PURPOSE LOCAL OPTION SALES TAX - 2008 ISSUE FOR THE FISCAL YEAR ENDED JUNE 30, 2017

<u>Project</u>	Original Estimated Cost	Current Estimated Cost	Prior Years	Current Year	Total
Pedestrian Path System Phase I	\$ 139,448	\$ 139,448	\$ 139,950	\$ -	\$ 139,950
Pedestrian Path System Phase II	690,000	690,000	302,672	-	302,672
Pedestrian Path System Phase III	861,025	861,025	568,279	25,467	593,746
Barton Park Phase IV	377,901	377,901	-	-	-
Morrow Conference Center	4,051,626	4,051,626	5,095,143	-	5,095,143
Olde Morrow Creek Corridor	2,160,000	2,160,000	1,826,781	-	1,826,781
Pedestrian Path System Phase V	290,000	290,000	-	-	-
Pedestrian Path System Phase VI	290,000	290,000	-	-	-
Lee Street Pedestrian Facility	 1,000,000	 1,000,000	 	 	 
Totals	\$ 9,860,000	\$ 9,860,000	\$ 7,932,825	\$ 25,467	\$ 7,958,292

## SCHEDULE OF EXPENDITURES OF SPECIAL PURPOSE LOCAL OPTION SALES TAX - 2014 ISSUE FOR THE FISCAL YEAR ENDED JUNE 30, 2017

<u>Project</u>	 Original Estimated Cost	Current Estimated Cost	 Prior Years	Current Year	Total
Communication and RMS Software	\$ 2,201,126	\$ 2,201,126	\$ 335,025	\$ 2,824	\$ 337,849
Street Resurfacing and Road Improvements	1,559,694	1,559,694	58,896	-	58,896
Facilities Improvements	1,114,067	1,114,067	155,456	-	155,456
Vehicles	1,600,205	1,600,205	-	270,873	270,873
Equipment	249,821	249,821	-	70,606	70,606
Comprehensive Plan	 27,008	 27,008	 	 	 <u>-</u>
Totals	\$ 6,751,921	\$ 6,751,921	\$ 549,377	\$ 344,303	\$ 893,680

#### **COMPONENT UNITS**

The **Downtown Development Authority** is the City's redevelopment tool for commercial revitalization. The Downtown Development Authority was created for property acquisition, renovation, and demolition.

The **Urban Redevelopment Agency** was activated by a resolution adopted during the fiscal year ended June 30, 2009. Its purpose is to exercise the City's "urban redevelopment project powers" under the Urban Redevelopment Law.

The **City of Morrow Housing Authority** was formed during the year ended June 30, 2009, to provide affordable housing to the citizens of Morrow.

## STATEMENT OF CASH FLOWS COMPONENT UNITS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

	De	owntown velopment Authority		Urban levelopment Authority	Н	orrow ousing othority	 Totals
CASH FLOWS FROM OPERATING ACTIVITIES							
Receipts from customers and users	\$	160,490	\$	738,550	\$	-	\$ 899,040
Payments to suppliers		(91,751)		(796,758)		-	(888,509)
Payments to employees		-		(191,401)		-	 (191,401)
Net cash provided by (used in) operating activities		68,739		(249,609)		<u> </u>	 (180,870)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES							
Advances from primary government		(97,580)				-	 (97,580)
Net cash used in noncapital financing activities		(97,580)		-		-	 (97,580)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES							
Proceeds from the sale of capital assets		70,888					70,888
Principal paid on notes payable and capital leases		(83,504)		-		-	(83,504)
Interest paid		(24,787)		<del>-</del>	-		 (24,787)
Net cash used in capital and related financing activities		(37,403)					 (37,403)
CASH FLOWS FROM INVESTING ACTIVITIES							
Interest and dividends received		73,716		164	-	-	 73,880
Net cash provided by investing activities		73,716		164			 73,880
Change in cash and cash equivalents		7,472		(249,445)		-	(241,973)
Cash and cash equivalents:							
Beginning of year		179,957		657,319		696	 837,972
End of year	\$	187,429	\$	407,874	\$	696	\$ 595,999
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:  Net operating income (loss)  Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:	\$	(143,739)	\$	68,168	\$	-	\$ (75,571)
Depreciation Changes in assets and liabilities:		124,059		116,869		-	240,928
(Increase) decrease in accounts receivable		89,033		(1,997)		-	87,036
Increase in prepaid expenses		(585)		-		-	(585)
Increase in due from primary government		` -		(348)		-	(348)
Decrease in due from component unit		-		13,143		-	13,143
Increase (decrease) in accounts payable		4,868		(442,575)		-	(437,707)
Decrease in deferred revenue		(4,897)	_	(2,869)	_		 (7,766)
Net cash provided by (used in) operating activities	\$	68,739	\$	(249,609)	\$		\$ (180,870)

#### STATISTICAL SECTION

This part of the City of Morrow's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, required supplementary information, and supplementary information says about the City's overall financial health.

<u>Contents</u>	<u>Page</u>
Financial Trends	70 - 75
These schedules contain trend information to help the reader understand how the City's	
financial performance and well-being have changed over time.	
Revenue Capacity	76 - 80
These schedules contain information to help the reader assess the City's most significant	
local revenue sources.	
Debt Capacity	81 - 83
These schedules present information to help the reader assess the affordability of the City's	
current levels of outstanding debt and the City's ability to issue additional debt in the future.	
Demographic and Economic Information	84 and 85
These schedules offer demographic and economic indicators to help the reader understand	
the environment within which the City's financial activities take place.	
Operating Information	86 - 89
These schedules contain service and infrastructure data to help the reader understand how	
the information in the City's financial report relates to the services the City provides and the	
activities it performs.	

Sources: Unless otherwise noted, the information in these schedules is derived from the City's financial reports for the relevant year. The City implemented GASB 34 in 2004; schedules presenting government-wide information (unless otherwise indicated) include information beginning in that year.

## NET POSITION BY ACTIVITY LAST TEN FISCAL YEARS

	 2008	 2009	 2010	 2011	 2012	 2013	 2014	 2015	 2016	 2017
Governmental activities Net investment in capital assets Restricted Unrestricted	\$ 19,813,630 - 12,132,191	\$ 23,866,983 - 9,234,985	\$ 12,155,243 - 6,382,543	\$ 12,553,494 657,217 7,002,728	\$ 12,922,300 1,014,757 8,858,861	\$ 14,388,529 1,301,836 7,253,161	\$ 15,145,014 1,459,254 4,410,592	\$ 13,883,120 1,358,374 4,380,364	\$ 13,576,092 2,799,967 5,136,658	\$ 13,835,240 3,829,338 5,756,363
Total governmental activities net position	\$ 31,945,821	\$ 33,101,968	\$ 18,537,786	\$ 20,213,439	\$ 22,795,918	\$ 22,943,526	\$ 21,014,860	\$ 19,621,858	\$ 21,512,717	\$ 23,420,941
Business-type activities Net investment in capital assets Unrestricted	\$ - -	\$ - -	\$ 4,968,535 17,062	\$ 4,837,226 58,798	\$ 4,705,917 58,797	\$ 4,574,608 58,797	\$ 4,443,299 58,797	\$ - -	\$ 10,070	\$ 32,800 46,068
Total business-type activities net position	\$ 	\$ 	\$ 4,985,597	\$ 4,896,024	\$ 4,764,714	\$ 4,633,405	\$ 4,502,096	\$ 	\$ 10,070	\$ 78,868
Primary government Net investment in capital assets Restricted Unrestricted	\$ 19,813,630 - 12,132,191	\$ 23,866,983 - 9,234,985	\$ 17,123,778 - 6,399,605	\$ 17,390,720 657,217 7,061,526	\$ 17,628,217 1,014,757 8,917,658	\$ 18,963,137 1,301,836 7,311,958	\$ 19,588,313 1,459,254 4,469,389	\$ 13,883,120 1,358,374 4,380,364	\$ 13,576,092 2,799,967 5,146,728	\$ 13,868,040 3,829,338 5,802,431
Total primary government net position	\$ 31,945,821	\$ 33,101,968	\$ 23,523,383	\$ 25,109,463	\$ 27,560,632	\$ 27,576,931	\$ 25,516,956	\$ 19,621,858	\$ 21,522,787	\$ 23,499,809

## CHANGES IN NET POSITION LAST TEN FISCAL YEARS

Expenses	200	8	2009		2010	. <u></u>	2011	. <u> </u>	2012	<u></u>	2013	 2014	 2015	 2016	 2017
Primary government:															
Governmental activities:															
General government	+ ,-	6,132				\$	2,572,899	\$	2,219,595	\$	2,330,884	\$ 2,659,889	\$ 1,309,864	\$ 1,085,997	\$ 959,779
Judicial		2,561	388,2		353,217		384,023		414,825		299,269	207,361	461,246	371,820	289,793
Public safety		9,546	6,759,0		6,460,751		6,741,610		6,129,433		5,837,934	6,063,898	5,826,054	5,149,353	4,931,355
Public works		6,678	1,546,9		1,775,873		1,775,668		2,094,630		2,250,389	2,012,159	3,691,972	1,822,152	1,865,253
Economic development		7,103	163,3		161,156		275,328		307,398		295,928	319,228	565,371	737,779	1,161,855
Interest and fiscal changes	4	8,488	73,2	01	250,977		250,639		243,719		171,835	 130,073	 85,360	 44,183	 35,741
Total governmental															
activities expenses	9,93	0,508	10,622,9	44	21,910,204		12,000,167		11,409,600		11,186,239	 11,392,608	 11,939,867	 9,211,284	 9,243,776
Business-type activities:															
Sanitation	1.08	1,972	1,001,7	87	923,938		836,005		833,225		837,610	891,957	886,173	848,292	997,255
Morrow Center	1,00	11,312	1,001,7	01	168,345		411,954		419,601		411,498	390,376	401,316	205,831	216,665
Total business-type				<u> </u>	100,343		411,954		419,001		411,490	 390,370	 401,310	 203,031	 210,003
activities expenses	1.08	1,972	1,001,7	87	1,092,283		1,247,959		1,252,826		1,249,108	1,282,333	1,287,489	1,054,123	1,213,920
Total primary	1,00	11,312	1,001,7	-	1,032,203		1,247,303		1,232,020		1,249,100	 1,202,333	 1,207,403	 1,004,120	 1,213,320
government expenses	11 01	2,480	11,624,7	31	23,002,487		13,248,126		12,662,426		12,435,347	12,674,941	13,227,356	10,265,407	10,457,696
government expenses	11,01	2,100	11,021,7		20,002,101	_	10,2 10,120		12,002,120		12, 100,011	 12,07 1,0 11	 10,221,000	 10,200,101	 10, 107,000
Program revenues															
Primary government:															
Governmental activities:															
Charges for services															
General government	1,31	2,562	1,036,2	61	1,081,785		1,108,890		1,084,186		1,058,252	1,087,830	17,061	15,630	1,338,694
Public safety	4,35	7,563	4,705,2	19	4,432,995		4,694,366		5,045,952		2,990,715	2,677,990	1,699,591	1,593,283	1,260,637
Public works		-		-	-		-		-		-	-	-	3,870	-
Economic development		-		-	-		-		-		-	-	236,955	160,486	-
Operating grants															
and contributions		-		-	147,717		1,721,689		884,916		215,044	257,600	375,000	187,675	340,647
Capital grants and contributions	3,14	3,132	576,1	88	1,568,989		1,507,511		1,583,609		1,615,952	1,445,656	48,336	341,577	1,112,301
Total governmental activities															
program revenues	8,81	3,257	6,317,6	68	7,231,486	_	9,032,456		8,598,663	_	5,879,963	 5,469,076	 2,376,943	2,302,521	4,052,279
Duainese tuna activities															
Business-type activities:															
Charges for services Sanitation	1 0 1	0,150	1 167 5	0.4	1 005 040		968,431		920,189		056 226	4 000 007	4 000 500	000 404	4 445 040
Morrow Center	1,24	0,150	1,167,5	54	1,065,842		,		,		956,336	1,029,827	1,033,592	968,121	1,145,948
				<u> </u>	55,544		209,177		253,367		160,788	 164,441	 194,894	 161,031	 174,657
Total business-type activities	1 0 4	0.450	1 167 5	0.4	4 404 000		4 477 600		1 170 550		4 447 404	4 404 000	4 000 400	1 100 150	1 220 605
program revenues	1,24	0,150	1,167,5	94	1,121,386		1,177,608		1,173,556		1,117,124	 1,194,268	 1,228,486	 1,129,152	 1,320,605
Total primary government	10.05	3,407	7,485,2	62	8,352,872		10,210,064		9,772,219		6,997,087	6,663,344	3,605,429	3,431,673	5,372,884
program revenues	10,05	0,407	7,400,2	02	0,332,072		10,210,004		3,112,219		100,188,0	 0,003,344	 5,005,429	 5,451,073	 5,512,004

(Continued)

### CHANGES IN NET POSITION LAST TEN FISCAL YEARS

	20	80	2009	2010	2011	2012	2013	2014	2015	2016	2017
Net (expense)/revenue	*										
Governmental activities		17,251)		, , ,	\$ (2,967,711)	, , ,	, , ,	, , ,	, ,	, , ,	\$ (5,191,497)
Business-type activities	1	58,178	165,807	29,103	(70,351)	(79,270)	(131,984)	(88,065)	(59,003)	(131,984)	106,685
Total primary government	(0	\F0 070\	(4.400.400)	(4.4.0.40.045)	(0.000.000)	(0.000.007)	(5.400.000)	(0.044.507)	(0.004.007)	(5.400.000)	(5.004.040)
net expense	(9	959,073)	(4,139,469)	(14,649,615)	(3,038,062)	(2,890,207)	(5,438,260)	(6,011,597)	(9,621,927)	(5,438,260)	(5,084,812)
General revenue and other											
changes in net position											
Primary government:											
Governmental activities:											
Property taxes	1,5	97,665	1,618,013	1,769,748	1,634,577	1,896,885	1,926,089	2,431,997	2,323,174	2,375,633	2,574,919
Sales taxes	1,8	327,986	1,687,170	1,652,727	1,603,352	1,654,007	1,707,532	1,609,741	2,999,232	2,979,764	2,025,574
Insurance Premium tax	2	266,845	273,237	270,673	262,807	302,298	321,091	332,459	345,938	378,019	399,700
Alcoholic beverage taxes	1	39,404	132,601	125,279	125,564	124,532	94,882	99,894	137,883	109,879	137,582
Other taxes	6	600,742	573,511	492,323	515,502	551,195	629,398	930,692	1,522,468	2,002,155	1,167,603
Miscellaneous	3	348,283	222,254	70,887	32,911	73,732	140,608	77,997	285,139	169,326	89,197
Franchise fees	6	86,643	712,704	664,498	690,517	715,923	659,513	636,838	650,166	674,693	629,776
Investment earnings	4	17,152	76,126	13,558	1,830	3,086	3,589	2,952	5,163	5,530	14,312
Gain on sale of assets	9	07,454	-	11,337	298	19,718	17,273	-	37,435	12,664	23,171
Special item		-	-	-	(243,216)	-	-	-	-	-	-
Extraordinary item (d)		_	_	_	-	_	_	-	(238,038)	-	-
Transfers (a)	1	158,178	165,807	(4,956,494)	19,222	52,040	(675)	43,244	128,362	64,959	37,887
Total governmental activities			,	(1,000,101)	,	02,010	(0.0)	.0,2	.20,002	0.,000	0.,00.
general revenues and other											
changes in net position	6.9	950,352	5,461,423	114,536	4,643,364	5,393,416	5,499,300	6,165,814	8,196,922	8,772,622	7,099,721
onangee in net peenen		,00,002	0,101,120	,000	1,010,001	0,000,110	0,.00,000	0,100,011	0,100,022	0,1.2,022	.,000,:2:
Business-type activities:											
Special item (c)		-	-	-	-	-	-	-	(4,314,731)	-	-
Transfers	(1	158,178)	(165,807)	4,956,494	(19,222)	(52,040)	675	(43,244)	(128,362)	(64,959)	(37,887)
Total business-type activities		,					· (	. '			
general revenues and other											
changes in net position	(1	158,178)	(165,807)	4,956,494	(19,222)	(52,040)	675	(43,244)	(4,443,093)	(64,959)	(37,887)
Total primary government		,					· (	. '			
general revenues and other											
changes in net position	5,8	333,101	1,156,147	(9,578,585)	1,586,080	2,451,169	61,715	110,973	(5,868,098)	1,873,929	1,977,022
Change in net position											
Governmental activities (b)	5.9	33,101	1,156,147	(14,564,182)	1,675,653	2,582,479	193,024	242,282	(1,366,002)	1,863,859	1,908,224
Business-type activities	5,0	555, 101	1,130,147	4,985,597	(89,573)	(131,310)		(131,309)	(4,502,096)	10,070	68,798
Total primary government change				4,300,337	(03,373)	(131,310)	(131,309)	(131,309)	(4,502,090)	10,070	00,790
in net position	\$ 5.8	333,101	\$ 1,156,147	\$ (9,578,585)	\$ 1,586,080	\$ 2,451,169	\$ 61,715	\$ 110,973	\$ (5,868,098)	\$ 1,873,929	\$ 1,977,022
III Her hosirion	φ 5,0	000,101	ψ 1,130,147	ψ (3,576,365)	ψ 1,000,000	Ψ 2,451,109	Ψ 01,715	ψ 110,373	ψ (5,000,096)	ψ 1,013,329	Ψ 1,311,022

<sup>(</sup>a) The transfer in Governmental Activities in 2010 represents the transfer of the Morrow Center capital assets to an enterprise fund.

<sup>(</sup>b) The Change in Net Position in 2014 for Governmental Activities does not reflect the prior period adjustment of \$(2,170,948) due to the implementation of GASB No. 68.

<sup>(</sup>c) The Special Item in Business Activities for 2015 represents the sale of the Morrow Center to the Urban Redevelopment Agency.

<sup>(</sup>d) The Extraordinary Item in Governmental Activities for 2015 represents the write-down of real estate held by the City for resale to its fair value.

#### FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

		2008	 2009		2010	_	2011		2012	_	2013	_	2014		2015	 2016	_	2017
General Fund																		
Reserved	\$	5,638,783	\$ 6,121,142	\$	5,178,830	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-
Unreserved		6,672,617	3,188,578		2,224,129		-		-		-		-		-	-		-
Nonspendable		-	-		-		5,232,214		5,244,168		5,343,048		4,001,623		5,244,168	3,815,035		3,607,028
Restricted		-	-		-		19,613		-		-		-		-	-		116,124
Committed		-	-		-		-		-		-		-		-	-		-
Assigned		-	-		-		-		-		-		-		-	-		-
Unassigned		-	-		-		1,903,908		2,764,662		2,146,121		2,508,181		2,764,662	2,738,418		4,802,962
Total General fund	\$	12,311,400	\$ 9,309,720	\$	7,402,959	\$	7,155,735	\$	8,008,830	\$	7,489,169	\$	6,509,804	\$	8,008,830	\$ 6,553,453	\$	8,526,114
All Other Governmental Funds																		
Reserved, reported in:																		
Special revenue funds	\$	71,702	\$ -	\$	-	\$	-	\$	_	\$	_	\$	-	\$	-	\$ _	\$	_
Unreserved, reported in:	•	, -		•		•		•		•		•		•			•	
Capital projects funds		-	4,069,064		(897,403)		-		-		_		-		-	_		-
Special revenue funds		-	(38,360)		(69,546)		-		-		-		-		-	-		9,000
Restricted, reported in:																		
Special revenue funds		-	-		-		35,858		73,561		43,201		90,155		73,561	312,257		1,177,064
Capital projects funds		-	-		-		601,746		941,196		1,258,635		1,369,099		941,196	1,073,117		2,536,150
Total all other governmental funds	\$	71,702	\$ 4,030,704	\$	(966,949)	\$	637,604	\$	1,014,757	\$	1,301,836	\$	1,459,254	\$	1,014,757	\$ 1,385,374	\$	3,722,214
· ·																		

Note: GASB 54 was implemented during fiscal year 2011.

## CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

Revenues:	2008	2009	2010	2	2011	_	2012		2013		2014	_	2015	_	2016	_	2017
Property taxes	\$ 1,614,117	\$ 1,597,308	\$ 1,743,042	\$ 1.	,629,148	\$	1,970,306	\$	1,898,449	\$	2,399,459	\$	2,300,764	\$	2,279,325	\$	2,447,572
Other taxes	2,834,977	2.620.688	2.541.002		2.546.385	Ψ	2,632,032	Ψ	2,752,903	Ψ	2,718,725	Ψ	3.957.727	Ψ	4,402,750	Ψ	4,842,760
Charges for services	545,391	905,867	1,130,955		962,317		951,049		399,451		472,063		364,060		391,389		310,882
Licenses and permits	1,296,436	1,025,873	1,071,343		.093,682		1,058,978		1,040,023		1,070,238		344,094		256,843		1,317,734
Intergovernmental	3,591,339	983,580	2,161,847		3,677,076		2,916,220		2,277,065		2,163,577		1,795,480		1,591,048		340,647
Franchise fees	686,643	712,704	664,498		690,517		715,923		659,513		636,838		650,166		674,693		629,776
Fines, forfeitures, and fees	3,380,091	3,358,552	2,864,622	3	,300,393		3,670,521		2,161,060		1,760,000		1,349,760		1,217,086		970,715
Interest revenues	417,152	76,126	16,277		2,583		4,981		5,953		6,150		5,163		5,530		14,312
Rental income	165,203	187,210	22,500		16,879		53,554		26,593		55,237		30,407		26,781		29,199
Other revenues	183,080	35,044	48,387		16,032		20,178		114,015		22,760		80,129		55,767		59,998
Total revenues	14,714,429	11,502,952	12,264,473	13	3,935,012		13,993,742		11,335,025		11,305,047		10,877,750		10,901,212		10,963,595
Expenditures:																	
Current:																	
General government	5,806,429	4,922,354	4,393,190	2	2,483,815		2,206,955		2,281,432		2,984,872		1,301,842		1,056,148		948,333
Judicial	312,959	387,621	354,340		383,501		414,464		300,913		206,317		460,020		370,881		292,606
Public safety	6,407,506	6,576,604	6,205,103		5,579,175		6,263,698		6,111,366		6,081,918		5,801,979		5,089,177		4,705,285
Public works	7,070,038	2,442,896	1,321,775	2	2,439,957		2,115,167		1,515,636		1,242,745		1,143,615		1,017,010		1,081,125
Housing and development (c)	186,358	163,952	155,168		271,736		300,129		304,814		321,708		525,014		690,212		1,114,633
Capital Outlay	-	1,112,583	6,535,456		10,127		24,159		38,513		30,192		251,057		346,565		369,770
Debt service:																	
Principal	59,096	61,410	63,815		66,328		1,288,911		1,362,469		1,456,661		1,559,708		270,341		259,148
Interest and fiscal charges	48,887	46,572	220,321		221,674		221,769		179,345		138,021		93,029		45,320		37,433
Bond issuance costs		133,550					-				-		-			_	-
Total expenditures	19,891,273	15,847,542	19,249,168	12	2,456,313		12,835,252		12,094,488		12,462,434		11,136,264		8,885,654	_	8,808,333
Excess (deficiency) of revenues																	
over expenditures	(5,176,844)	(4,344,590)	(6,984,695)	1	,478,699		1,158,490	_	(759,463)		(1,157,387)	_	(258,514)	_	2,015,558	_	2,155,262
Other financing sources (uses)																	
Proceeds from bond issuance (a)	-	5,135,000	-		-		-		-		-		-		-		-
Proceeds from capital lease (b)	-	-	-		-		-		461,794		292,196		300,523		-		-
Proceeds from the sale of																	
capital assets	909,718	1,105	11,337		102,624		19,718		65,762		-		37,436		12,664		23,171
Transfers in	1,213,746	1,178,487	1,119,721		570,240		464,850		575,660		632,705		808,194		1,076,156		785,044
Transfers out	(1,055,568)	(1,012,680)	(1,050,777)		(551,018)		(412,810)		(576,335)		(589,461)		(679,832)		(1,011,197)		(747,157)
Total other financing																	
sources (uses)	1,067,896	5,301,912	80,281		121,846		71,758		526,881		335,440		466,321		77,623	_	61,058

(Continued)

#### **CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS** LAST TEN FISCAL YEARS

	_	2008		2009	2010	 2011	 2012	 2013	 2014	 2015	 2016	 2017
Special item Extraordinary item	\$		- \$ <u>-</u> _	- -	\$ - -	\$ (243,216)	\$ - -	\$ - -	\$ - -	\$ (238,038)	\$ - -	\$ - -
Net change in fund balances	\$	(4,108,948	<u>\$</u>	957,322	\$ (6,904,414)	\$ 1,357,329	\$ 1,230,248	\$ (232,582)	\$ (821,947)	\$ (30,231)	\$ 2,093,181	\$ 2,216,320
Debt service as a percentage of non-capital expenditures		0.549	%	1.64%	2.23%	2.31%	11.79%	12.79%	12.83%	18.58%	3.82%	3.52%

<sup>(</sup>a) The bond proceeds in 2009 were for 2008 SPLOST Capital Projects Fund revenue bonds. (b) During 2013, 2014, and 2015, the City chose to lease purchase certain vehicles.

<sup>(</sup>c) Beginning in 2015, the Planning and Zoning and Economic Development departments are shown in the Housing and Development function rather than General Government.

### ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY LAST TEN TAX DIGEST YEARS

Тах		Real P	roperty		Other		Less: Tax		Total Taxable		Estimated	Assessed Value as a Percentage
Digest Year	Residential	Commercial	Industrial	 Motor Vehicles	 Personal Property	R	Exempt eal Property	_	Assessed Value	Total Direct Tax Rate	Actual Taxable Value	of Actual Value
2007	\$ 86,063,353	\$ 240,437,907	\$ -	\$ 12,361,360	\$ 46,887,405	\$	(53,401,350)	\$	332,348,675	5.00	\$ 830,871,688	40%
2008	91,255,372	247,037,731	-	13,200,010	45,340,561		(57,525,739)		339,307,935	5.00	848,269,838	40%
2009 <sup>(a)</sup>	84,532,382	231,618,951	-	13,611,450	46,431,470		(55,095,856)		321,098,397	6.00	802,745,993	40%
2010 <sup>(b)</sup>	73,773,415	213,382,165	38,481,864	11,652,700	45,377,795		(47,720,016)		334,947,923	6.00	837,369,808	40%
2011	68,703,167	198,097,906	38,413,448	10,356,060	45,249,749		(44,879,588)		315,940,742	7.50	789,851,855	40%
2012	56,899,909	192,386,084	37,453,869	11,191,190	45,297,131		(38,960,597)		304,267,586	7.50	760,668,965	40%
2013	52,123,787	188,010,464	35,671,276	11,729,050	43,656,848		(34,441,315)		296,750,110	9.50	741,875,275	40%
2014 <sup>(c)</sup>	54,158,547	199,470,602	24,108,758	9,200,580	32,094,330		(33,829,376)		285,203,441	9.50	713,008,603	40%
2015	59,664,633	188,186,942	18,266,624	6,376,960	26,067,133		(34,727,585)		263,834,707	9.64	659,586,768	40%
2016	66,704,691	190,234,673	12,850,000	4,789,650	7,754,517		(43,332,156)		239,001,375	9.64	597,503,438	40%

Source: Clayton County Tax Commissioner

<sup>(</sup>a) Beginning with the 2009 Tax Digest Year, the fair market values of property has declined as a result of the recession and the housing bubble.

<sup>(</sup>b) Beginning with the 2010 Tax Digest Year, the "Industrial" component of the digest was separated out of the "Other" category.

<sup>(</sup>c) Beginning with the 2014 Tax Digest, the "Motor Vehicles" component has decreased substantially due to the imposition of the Title Ad Valorem Tax method.

## PROPERTY TAX RATES LAST TEN TAX DIGEST YEARS

	City o	f Morrow				
Tax Digest Year	Operating Millage	Total Direct Rate	State of Georgia	Clayton County	School District	Total Millage Rate
2007	5.000	5.000	0.250	8.535	19.836	33.621
2008	5.000	5.000	0.250	11.436	19.836	36.522
2009	6.000	6.000	0.250	11.436	20.000	37.686
2010	6.000	6.000	0.250	11.436	20.000	37.686
2011	7.500	7.500	0.250	15.813	20.000	43.563
2012	7.500	7.500	0.200	14.912	20.000	42.612
2013	9.500	9.500	0.150	14.661	20.000	44.311
2014	9.500	9.500	0.100	14.869	19.804	44.273
2015	9.638	9.638	0.050	15.862	19.095	44.645
2016	9.638	9.638	0.000	16.596	19.095	45.329

Source: Clayton County Tax Commissioner

Note: The City has a homestead exemption of \$60,000 as it relates to assessed values.

## PRINCIPAL PROPERTY TAXPAYERS CURRENT YEAR AND NINE YEARS AGO

		2016	(Tax Digest	Year)	2007 (Tax Digest Year)			
		Assessed		Percentage of Total City Taxable	Assessed		Percentage of Total City Taxable	
Taxpayer		Value	Rank	Assessed Value	Value	Rank	Assessed Value	
. алраус.	_			7.0000000			7.0000000	
VCG - Southlake Mall, LLC	\$	15,718,678	1	6.41%	\$			
USPG Portfolio Three LLC		10,631,800	2	4.34%				
Comcast of Georgia, Inc		10,243,144	3	4.18%				
Realty Income Partners		9,612,800	4	3.92%				
Paccar Inc		9,173,264	5	3.74%	7,124,744	7	2.14%	
Walmart		8,756,924	6	3.57%				
Sherwin Williams Co.		8,149,269	7	3.32%	7,089,279	8	2.13%	
Costco Wholesale Corp.		7,044,431	8	2.87%	7,365,119	5	2.22%	
1956-1994 Mount Zion Rd Hldgs		5,462,948	9	2.23%				
Captive Plastics LLC		4,291,603	10	1.75%				
Southlake Mall LLC					29,398,607	1	8.85%	
Inland Southeast					17,656,000	2	5.31%	
Southlake Atlanta LLC					10,262,134	4	3.09%	
ECM Southlake					7,363,400	6	2.22%	
Inland Southeast Southlake					6,532,400	9	1.97%	
Scott H. Lee as Trustee (Walmart)					11,544,000	3	3.47%	
Glenwood Morrow Co. LLC					5,140,200	10	1.55%	
All Other Taxpayers		156,051,116		63.66%	222,872,792		67.06%	
Total	\$	245,135,977		100.00%	\$ 332,348,675		100.00%	

Source: Clayton County Tax Commissioner

## PROPERTY TAX LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS

Fiscal	Taxes		Errors, eleases or	Adjusted	Collected with Year of th		Collections in Subsequent		Total Collection	ons to Date
Year	 Levied	Ad	justments	 Tax Levy	Amount	% of Levy		Years	Amount	% of Levy
2008	\$ 1,520,933	\$	(19,307)	\$ 1,501,626	\$ 1,483,899	98.82%	\$	17,727	\$ 1,501,626	100.00%
2009	1,550,823		(11,614)	1,539,209	1,497,633	97.30%		41,576	1,539,209	100.00%
2010	1,697,259		21,699	1,718,958	1,636,993	95.23%		75,236	1,712,229	99.61%
2011	1,567,965		(11,688)	1,556,277	1,501,774	96.50%		47,109	1,548,883	99.52%
2012	1,869,436		(18,422)	1,851,014	1,805,744	97.55%		36,126	1,841,870	99.51%
2013	1,765,760		(56,992)	1,708,768	1,698,692	99.41%		31,494	1,730,186	101.25%
2014	2,174,364		(64,012)	2,110,352	2,051,663	97.22%		_	2,051,663	97.22%
2015	2,198,674		(100,933)	2,097,741	2,023,339	96.45%		26,094	2,049,433	97.70%
2016	2,226,453		(57,659)	2,168,794	2,113,303	97.44%		785	2,114,088	97.48%
2017	2,415,391		(1,590)	2,413,801	2,197,884	91.05%		1,942	2,199,826	91.14%

Source: City tax records.

#### LOCAL OPTION SALES TAX HISTORY LAST TEN FISCAL YEARS

	2008	 2009	 2010	 2011	2012	 2013	 2014	 2015	2016	 2017
July	\$ 148,490	\$ 179,390	\$ 136,062	\$ 127,269	\$ 143,029	\$ 139,725	\$ 126,722	\$ 143,804	\$ 183,296	\$ 164,582
August	137,592	147,924	164,788	129,785	136,777	135,122	130,710	137,577	163,917	163,731
September	137,362	184,280	145,208	124,262	106,970	128,209	127,527	144,185	160,319	165,220
October	127,180	175,408	138,145	121,287	113,109	128,652	128,524	130,772	159,592	168,315
November	143,040	120,291	135,900	117,782	119,476	123,224	123,010	137,443	152,865	127,011
December	171,375	162,189	143,843	181,375	146,152	156,521	150,179	152,221	181,856	161,801
January	142,258	127,109	125,081	138,284	167,229	149,536	122,314	137,326	138,873	228,713
February	153,206	100,307	128,428	145,420	130,783	155,432	129,671	139,256	127,712	157,572
March	135,482	80,860	142,603	146,243	142,107	130,398	144,497	140,455	155,103	174,213
April	142,195	94,804	134,106	136,481	165,511	205,995	137,342	50,589	158,324	161,679
May	139,954	135,404	127,869	140,156	143,600	124,907	143,660	143,967	161,430	177,087
June	184,664	142,468	121,396	134,166	138,410	129,216	134,285	139,410	168,307	175,067
Adjustments	3,008	-	10,792	-	854	596	11,300	372	1,103	583
Total	\$ 1,765,806	\$ 1,650,434	\$ 1,654,221	\$ 1,642,510	\$ 1,654,007	\$ 1,707,533	\$ 1,609,741	\$ 1,597,377	\$ 1,912,697	\$ 2,025,574

Source: City records.

#### RATIOS OF OUTSTANDING DEBT BY TYPE LAST TEN FISCAL YEARS

	 Governmer	ntal Act	ivities			Percentage of Estimated			F	Personal	
Fiscal Year	 Revenue Bonds		Capital Leases	G	Total Primary overnment	Actual Value of Taxable Property	Percentage of Personal Income	 Per Capita	(th	Income nousands f dollars)	Population
2008	\$ -	\$	1,229,240	\$	1,229,240	0.37%	1.44%	\$ 251.79	\$	85,650	4,882
2009	5,135,000		1,167,830		6,302,830	1.86%	7.36%	1,291.03		85,650	4,882
2010	5,135,000		1,104,015		6,239,015	1.94%	7.28%	1,277.96		85,650	4,882
2011	5,135,000		1,037,687		6,172,687	1.84%	7.21%	1,264.38		85,650	4,882
2012	3,915,000		968,776		4,883,776	1.55%	5.70%	1,000.36		85,650	4,882
2013	2,655,000		1,328,101		3,983,101	1.31%	4.65%	815.87		85,650	4,882
2014	1,350,000		1,468,363		2,818,363	0.95%	2.27%	437.29		123,905	6,445
2015	-		1,559,451		1,559,451	0.55%	1.23%	240.10		126,614	6,495
2016	-		1,289,110		1,289,110	0.49%	0.97%	187.94		132,475	6,859
2017	-		1,029,962		1,029,962	0.43%	0.70%	141.56		147,615	7,276

Note: Details regarding the City's long-term debt can be found in the notes to the financial statements.

### LEGAL DEBT MARGIN INFORMATION LAST TEN FISCAL YEARS

Fiscal Year Ended June 30,	As	ssessed value of taxable property	t Limit (10% of sessed value)	o del	Amount of utstanding of applicable o debt limit	 Legal debt margin	Total net debt applicable to the limit as a percentage of debt limit
2008	\$	332,348,675	\$ 33,234,868	\$	1,229,240	\$ 32,005,628	3.70%
2009 <sup>(a)</sup>		339,307,935	33,930,794		6,302,830	27,627,964	18.58%
2010		321,098,397	32,109,840		6,239,015	25,870,825	19.43%
2011		334,947,923	33,494,792		6,172,687	27,322,105	18.43%
2012		315,940,742	31,594,074		4,883,776	26,710,298	15.46%
2013		304,267,586	30,426,759		3,983,101	26,443,658	13.09%
2014		296,750,110	29,675,011		2,818,363	26,856,648	9.50%
2015		285,203,441	28,520,344		1,559,451	26,960,893	5.47%
2016 <sup>(b)</sup>		263,834,707	26,383,471		1,289,110	25,094,361	4.89%
2017		239,001,375	23,900,138		1,029,962	22,870,176	4.31%

Source: City's Accounting Records.

<sup>(</sup>a) The increase in outstanding debt in the 2009 fiscal year represented SPLOST revenue bonds.

<sup>(</sup>b) The assessed value of taxable property decreased 27% from FY 2009 to FY 2016 due to the recession.

### DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT AS OF JUNE 30, 2017

, , , , , , , , , , , , , , , , , , , ,		Debt Dutstanding	Percentage Applicable to the City of Morrow <sup>(a)</sup>	Amount oplicable to the City of Morrow
Clayton County, Georgia- Overlapping Debt				
Capital leases payable	\$	4,413,807	3.96%	\$ 174,947
Revenue bonds payable		34,120,000	3.96%	1,352,389
General obligation bonds payable		51,700,000	3.96%	2,049,194
Subtotal Overlapping Debt				3,576,530
City of Morrow, Georgia- Direct Debt				 1,029,962
Total Direct and Overlapping Debt				\$ 4,606,492

Sources: Assessed value data used to estimate applicable percentages provided by the County. Debt outstanding provided by the County (as of June 30, 2017) and City Finance Departments.

Note: Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the City. This schedule estimates the portion of the outstanding debt of those overlapping governments that could place burden on the residents and businesses of the City of Morrow. This process recognizes that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account.

<sup>(</sup>a) The percentage of overlapping debt applicable is estimated using the assessed gross digest. Applicable percentages were estimated by determining the portion of the City's assessed taxable value that is within the County's boundaries and dividing it by the County's total gross digest.

## DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN FISCAL YEARS

Fiscal Year	Population	Personal Income	Per Capita Personal Income	Median Age	Unemployment Rate <sup>(4)</sup>	School Enrollment <sup>(5)</sup>
2008	4,882 (1)	\$ 85,649,808 <sup>(1)</sup>	\$ 17,544 <sup>(1)</sup>	30.50 <sup>(1)</sup>	5.80%	1,312
2009	4,882 <sup>(1)</sup>	85,649,808 <sup>(1)</sup>	17,544 <sup>(1)</sup>	30.50 <sup>(1)</sup>	10.00%	1,313
2010	4,882 <sup>(1)</sup>	85,649,808 <sup>(1)</sup>	17,544 <sup>(1)</sup>	30.50 <sup>(1)</sup>	10.00%	1,313
2011	6,445 <sup>(2)</sup>	123,905,125 <sup>(2)</sup>	19,225 <sup>(2)</sup>	31.10 <sup>(2)</sup>	10.40%	1,214
2012	6,495 <sup>(3)</sup>	126,613,530 <sup>(3)</sup>	19,494 <sup>(3)</sup>	31.10 <sup>(2)</sup>	8.80%	1,214
2013	6,859 <sup>(3)</sup>	132,474,726 <sup>(3)</sup>	19,314 <sup>(3)</sup>	31.10 <sup>(3)</sup>	8.80%	1,339
2014	6,715 <sup>(3)</sup>	132,614,535 <sup>(3)</sup>	19,749 <sup>(3)</sup>	33.90 <sup>(3)</sup>	5.80%	1,339
2015	6,715 <sup>(3)</sup>	141,541,083 <sup>(3)</sup>	19,749 <sup>(3)</sup>	33.90 <sup>(2)</sup>	7.90%	1,339
2016	7,338 <sup>(3)</sup>	156,680,976 <sup>(3)</sup>	21,352 <sup>(3)</sup>	33.90 <sup>(3)</sup>	6.60%	1,339
2017	7,276 <sup>(3)</sup>	147,615,488 <sup>(3)</sup>	20,288 (3)	39.50 <sup>(6)</sup>	9.60% (6)	1,416

#### Sources:

<sup>(1)</sup> U.S. Census Bureau - 2000 Census

<sup>(2)</sup> U.S. Census Bureau - 2010 Census

<sup>(3)</sup> Morrow QuickFacts from U.S. Census Bureau

<sup>(4)</sup> U.S. Department of Labor Statistics

<sup>(5)</sup> Clayton County Board of Education

<sup>(6)</sup> American Fact Finder from U.S. Census Bureau

## TEN LARGEST EMPLOYERS IN MORROW CURRENT YEAR AND NINE YEARS AGO

		2017		2008				
Business	Number of Employees	Rank	Percentage of Total County Employment	Number of Employees	Rank	Percentage of Total County Employment		
Clayton State University	1,192	1	14.91%	1064	1	12.36%		
Wal-Mart Super Center	322	2	4.03%	361	2	4.19%		
Macy's	191	3	2.39%	231	3	2.68%		
Sherwin Williams	168	4	2.10%	162	4	1.88%		
Chime Solutions	150	5	1.88%			0.00%		
Costco	121	6	1.51%	123	5	1.43%		
Cracker Barrel	102	7	1.28%	87	9	1.01%		
Olive Garden	95	8	1.19%	84	10	0.98%		
Best Buy	85	9	1.06%	107	7	1.24%		
Sears	73	10	0.91%	104	8	1.21%		
JC Penny				108	6	1.25%		
All Other Employers	5,497		68.75%	6,179		71.77%		
Total Employment in City	7,996		100.00%	8,610		100.00%		

Source: City's records.

### FULL-TIME EQUIVALENT CITY EMPLOYEES BY DEPARTMENT LAST TEN FISCAL YEARS

Fiscal Year Ended June 30,	General Government	Judicial	Police Department	Fire Department	Planning and Zoning	Economic Development	Public Works	E-911	Total
2008	40	-	39	37	1	-	-	15	132
2009	31	-	36	38	1	-	-	14	120
2010	25	-	35	33	1	-	-	12	106
2011	26	-	34	40	1	-	-	12	113
2012	25	-	34	33	1	-	-	11	104
2013	26	-	34	33	1	-	-	11	105
2014	25	-	35	34	1	2	-	11	108
2015	11	1	35	34	2	4	10	12	108
2016	7	1	31	34	1	3	10	12	99
2017	18	1	29	32	1	2	9	8	100

Sources: Various City Departments.

Note: Beginning with 2015, the employees in the General Government category were broken down more clearly by job function.

## PUBLIC SAFETY OPERATING INDICATORS BY FUNCTION LAST TEN FISCAL YEARS

Function	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Police										
Citations issued	22,185	22,096	13,561	15,468	8,478	7,124	5,673	5,312	5,422	5,707
DUI Citations issued	260	109	122	94	43	50	34	26	41	55
Warnings issued	770	8,577	10,220	12,455	8,521	5,293	1,350	1,162	1,133	1,159
Crime Statistics:										
Aggravated Assault	8	9	14	10	3	1	7	14	17	9
Auto Theft	68	65	57	49	56	45	46	39	53	66
Rape	4	2	-	2	2	1	1	2	1	6
Robbery	24	21	13	21	12	27	20	24	31	30
Burglary	65	74	57	66	64	56	31	47	58	61
Theft	970	814	683	710	867	889	502	390	609	531
Fire										
Incident responses Public Safety Education	2,000	1,963	2,120	2,213	2,008	1,937	2,030	2,142	1,859	1,730
Events	115	112	113	114	111	106	115	102	80	9
Persons contacted	17,425	16,498	17,915	15,975	15,032	14,998	15,490	12,367	10,569	3,545

Source: City police and fire department records.

## CAPITAL ASSET STATISTICS BY FUNCTION LAST TEN FISCAL YEARS

Function/Program	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Police										
Stations	1	1	1	1	1	1	1	1	1	1
Zone offices	1	1	1	1	1	1	1	1	-	1
Patrol units	43	43	43	43	43	43	43	43	43	35
Fire stations	2	2	2	2	2	2	2	2	2	2
Public works										
Streets (miles)	34	34	34	34	34	34	34	34	34	34
Streetlights	861	861	861	861	861	861	861	861	861	861
Parks and recreation										
Acreage	125	125	125	125	125	125	125	125	125	125
Playgrounds	11	11	11	11	11	11	11	11	11	12
Path system (miles)	1	1	1	1	2	2	2	2	2	2

Sources: Various City Departments.

Note: No capital asset indicators are available for the general government functions.

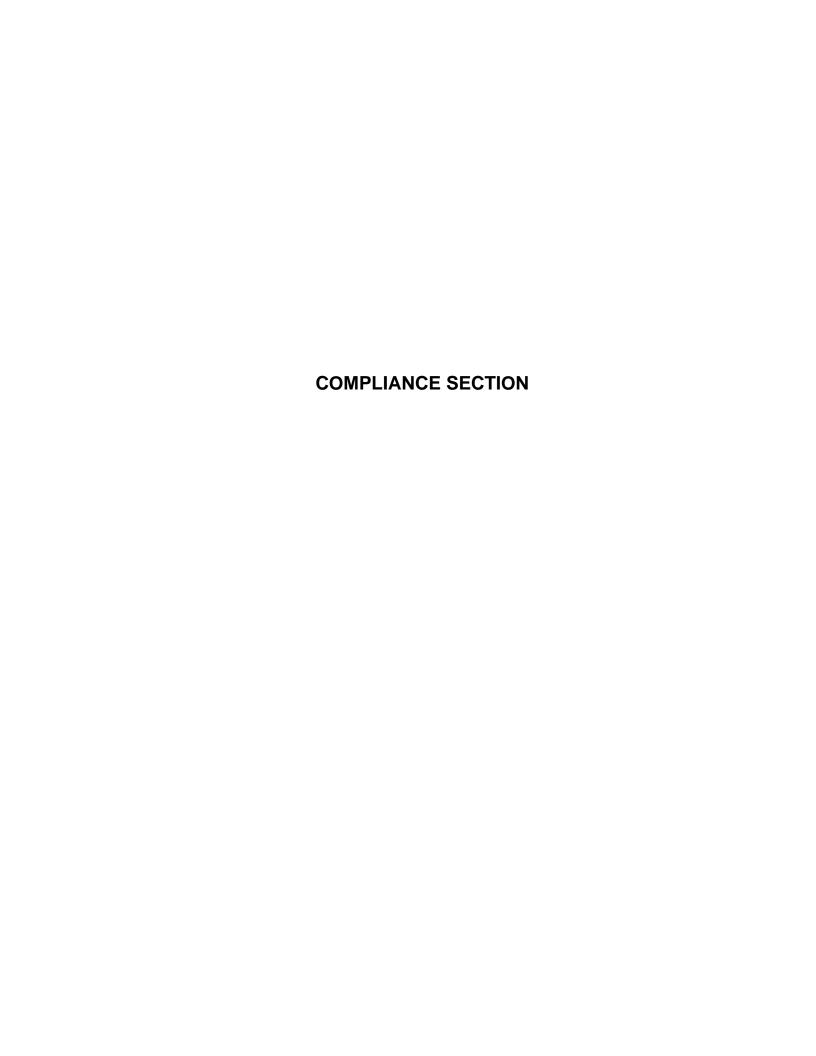
### CONSTRUCTION ACTIVITY LAST TEN FISCAL YEARS

Fiscal Year Ended June 30,	Residential Permits Issued	 Residential Value	Commercial Permits Issued	 Commercial Value
2008	31	\$ 4,210,993	32	\$ 3,472,189
2009	13	148,762	17	2,015,804
2010	39	155,689	291	6,169,072
2011	51	114,354	195	3,137,092
2012	96	257,644	204	2,913,384
2013	218	5,091,743	236	8,528,004
2014	253	13,798,230	348	6,783,923
2015	216	12,007,372	249	13,713,698
2016	46	158,894	184	16,778,562
2017	39	159,913	286	13,919,063

Source: City's Planning and Zoning Department.

<sup>(1)</sup> The lower activity levels seen in Fiscal Years 2007 through 2012 is attributable to the financial impact of the "housing market bubble" and the resulting Great Recession.

<sup>(2)</sup> The lower residential activity shown in FY 2016 resulted from several new neighborhoods that were under construction in prior fiscal years being being built out.





# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Mayor and Members of the City Council City of Morrow, Georgia Morrow, Georgia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Morrow, Georgia (the "City") as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated April 11, 2018.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mauldin & Jerkins, LLC

Macon, Georgia April 11, 2018

## SCHEDULE OF FINDINGS AND RESPONSES FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### SECTION I SUMMARY OF AUDIT RESULTS

<u>Financial Statements</u>	
Type of auditor's report issued	Unmodified
Internal control over financial reporting:	
Material weaknesses identified?	YesX_ No
Significant deficiencies identified not considered	
to be material weaknesses?	Yes X_None Reported
Noncompliance material to financial statements noted?	YesXNo
Federal Awards	
There was no audit of major federal award programs as of June 30, 2017 due to the total amount of federal expenditures being less than \$750,000 during the fiscal year 2017.	
SECTION II FINANCIAL STATEMENT FINDINGS AND RESPONSES	
None reported.	
SECTION III STATUS OF PRIOR YEAR FINDINGS	
None reported.	